

How to spot leaders and losers

Posted: Sunday, January 1, 2023

We need leaders. Not losers.

At the moment, however, the average citizen seems challenged to tell the difference between the two.

That's mainly because we've been overrun lately by a bunch of partisan political hacks and self-appointed demagogues masquerading as leaders.

Always trying to be helpful, I thought I would provide a quick guide as to how to tell one from the other.

So pay attention - and going forward you should be able to distinguish leaders from losers fairly quickly.

For starters, leaders are concerned about doing the right thing. Losers only care about winning the argument.

Leaders understand that it really isn't about them – it's about those they are leading. Losers think it's all about them.

Leaders know that those on the front lines are more valuable to the organization than they are. Losers think no one is more important than them.

Leaders appreciate individual and collective differences. Losers are threatened by anyone who doesn't share their perspective and preferences.

Leaders value honesty and allow their followers to criticize them without getting defensive. Losers want you to tell them what they want to hear and are not concerned with reality.

Leaders are motivated by helping others. Losers just help themselves.

Leaders empower. Losers micromanage.

Leaders seek allies. Losers need adversaries.

Leaders listen more than they talk. Losers talk more than they listen.

Leaders keep the focus on their followers. Losers keep the focus on themselves.

Leaders develop more leaders. Losers are intimidated by anyone with leadership potential.

Leaders know when their time is up. Losers always outlive their usefulness.

Well, now you know.

So the next time you have to decide who you support, use this little guide to tell the leaders from the losers – and then choose wisely.

We need more leaders. Not more losers.

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