ally, by definitions within the family, by playmates, in the school, in the Sunday school, in the community, through reading, by formal instruction, by informal signs of approval and disapproval, the growing member learns the code of his society.

In addition to the family we have the community as a defining agency. At present the community is so weak and vague that it gives us no idea of the former power of the local group in regulating behavior. Originally the community was practically the whole world of its members. It was composed of families related by blood and marriage and was not so large that all the members could not come together; it was a face-to-face group. I asked a Polish peasant what was the extent of an "okolica" or neighborhood—how far it reached. "It reaches," he said, "as far as the report of a man reaches—as far as a man is talked about." And it was in communities of this kind that the moral code which we now recognize as valid originated. The customs of the community are "folkways," and both state and church have in their more formal codes mainly recognized and incorporated these folkways.

The typical community is vanishing and it would be neither possible nor desirable to restore it in its old form. It does not correspond with the present direction of social evolution and it would now be a distressing condition in which to live. But in the immediacy of relationships and the participation of everybody in everything, it represents an element which we have lost and which we shall probably have to restore in some form of coöperation in order to secure a balanced and normal society,—some arrangement corresponding with human nature.

| Subjective Meaning in the | Social Situation I * (Weber)

Sociology (in the sense in which this highly ambiguous word is used here) is a science which attempts the interpretive understanding of social action in order thereby to arrive at a causal explanation of its course and effects. In 'action' is included all human behaviour when and in so far as the acting individual attaches a subjective meaning to it. Action in this sense may be either overt or purely inward or subjective; it may consist of positive intervention in a situation, or of deliberately refraining from such intervention or passively acquiescing in the situation. Action is social in so far as, by virtue of the subjective meaning attached

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to it by the acting individual (or individuals), it takes account of the behaviour of others and is thereby oriented in its course.

The Methodological Foundations of Sociology 2

- 1. 'Meaning' may be of two kinds. The term may refer first to the actual existing meaning in the given concrete case of a particular actor, or to the average or approximate meaning attributable to a given plurality of actors; or secondly to the theoretically conceived pure type ³ of subjective meaning attributed to the hypothetical actor or actors in a given type of action. In no case does it refer to an objectively 'correct' meaning or one which is 'true' in some metaphysical sense. It is this which distinguishes the empirical sciences of action, such as sociology and history, from the dogmatic disciplines in that area, such as jurisprudence, logic, ethics, and esthetics, which seek to ascertain the 'true' and 'valid' meanings associated with the objects of their investigation.
- 2. The line between meaningful action and merely reactive behaviour to which no subjective meaning is attached, cannot be sharply drawn empirically. A very considerable part of all sociologically relevant behaviour, especially purely traditional behaviour, is marginal between the two. In the case of many psychophysical processes, meaningful, i.e., subjectively understandable, action is not to be found at all; in others it is discernible only by the expert psychologist. Many mystical experiences which cannot be adequately communicated in words are, for a person who is not susceptible to such experiences, not fully understandable. At the same time the ability to imagine one's self performing a similar action is not a necessary prerequisite to understanding 'one need not have been Caesar in order to understand Caesar.' For the verifiable accuracy 4 of interpretation of the meaning of a phenomenon, it is a great help to be able to put one's self imaginatively in the place of the actor and thus sympathetically to participate in his experiences, but this is not an essential condition of meaningful interpretation. Understandable and non-understandable components of a process are often intermingled and bound up together.
- 3. All interpretation of meaning, like all scientific observation, strives for clarity and verifiable accuracy of insight and comprehension (Evidenz). The basis for certainty in understanding can be either rational, which can be further subdivided into logical and mathematical, or it can be of an emotionally empathic or artistically appreciative quality. In the sphere of action things are rationally evident chiefly when we attain a completely clear intellectual grasp of the action-elements in their intended context of meaning. Empathic or appreciative accuracy is attained when, through sympathetic participation, we can adequately grasp the emotional context in which the action took place. The highest degree of

rational understanding is attained in cases involving the meanings of logically or mathematically related propositions; their meaning may be immediately and unambiguously intelligible. We have a perfectly clear understanding of what it means when somebody employs the proposition $2 \times 2 = 4$ or the Pythagorean theorem in reasoning or argument, or when someone correctly carries out a logical train of reasoning according to our accepted modes of thinking. In the same way we also understand what a person is doing when he tries to achieve certain ends by choosing appropriate means on the basis of the facts of the situation as experience has accustomed us to interpret them. Such an interpretation of this type of rationally purposeful action possesses, for the understanding of the choice of means, the highest degree of verifiable certainty. With a lower degree of certainty, which is, however, adequate for most purposes of explanation, we are able to understand errors, including confusion of problems of the sort that we ourselves are liable to, or the origin of which we can detect by sympathetic self-analysis.

On the other hand, many ultimate ends or values toward which experience shows that human action may be oriented, often cannot be understood completely, though sometimes we are able to grasp them intellectually. The more radically they differ from our own ultimate values, however, the more difficult it is for us to make them understandable by imaginatively participating in them. Depending upon the circumstances of the particular case we must be content either with a purely intellectual understanding of such values or when even that fails, sometimes we must simply accept them as given data. Then we can try to understand the action motivated by them on the basis of whatever opportunities for approximate emotional and intellectual interpretation seem to be available at different points in its course. These difficulties apply, for instance, for people not susceptible to the relevant values, to many unusual acts of religious and charitable zeal; also certain kinds of extreme rationalistic fanaticism of the type involved in some forms of the ideology of the 'rights of man' are in a similar position for people who radically repudiate such points of view.

The more we ourselves are susceptible to them the more readily can we imaginatively participate in such emotional reactions as anxiety, anger, ambition, envy, jealousy, love, enthusiasm, pride, vengefulness, loyalty, devotion, and appetites of all sorts, and thereby understand the irrational conduct which grows out of them. Such conduct is 'irrational,' that is, from the point of view of the rational pursuit of a given end. Even when such emotions are found in a degree of intensity of which the observer himself is completely incapable, he can still have a significant degree of emotional understanding of their meaning and can interpret intellectually their influence on the course of action and the selection of means.

For the purposes of a typological scientific analysis it is convenient to treat all

irrational, affectually determined elements of behaviour as factors of deviational from a conceptually pure type of rational action. For example, a panic on the stock exchange can be most conveniently analysed by attempting to determine first what the course of action would have been if it had not been influenced by irrational affects; it is then possible to introduce the irrational components as accounting for the observed deviation from this hypothetical course. Similarly, in analysing a political or military campaign it is convenient to determine in the first place what would have been a rational course, given the ends of the participation pants and adequate knowledge of all the circumstances. Only in this way is it possible to assess the causal significance of irrational factors as accounting for the deviations from this type. The construction of a purely rational course of action in such cases serves the sociologist as a type ('ideal type') which has the merit of clear understandability and lack of ambiguity. By comparison with this it is possible to understand the ways in which actual action is influenced by irrational factors of all sorts, such as affects 5 and errors, in that they account for the deviation from the line of conduct which would be expected on the hypothesis that the action were purely rational.

Only in this respect and for these reasons of methodological convenience, is the method of sociology 'rationalistic.' It is naturally not legitimate to interpret this procedure as involving a 'rationalistic bias' of sociology, but only as a methodological device. It certainly does not involve a belief in the actual predominance of rational elements in human life, for on the question of how far this predominance does or does not exist, nothing whatever has been said. That there is, however, a danger of rationalistic interpretations where they are out of place naturally cannot be denied. All experience unfortunately confirms the existence of this danger.

4. In all the sciences of human action, account must be taken of processes and phenomena which are devoid of subjective meaning, in the role of stimuli, results, favouring or hindering circumstances. To be devoid of meaning is not identical with being lifeless or non-human; every artifact, such as for example a machine, can be understood only in terms of the meaning which its production and use have had or will have for human action; a meaning which may derive from a relation to exceedingly various purposes. Without reference to this meaning such an object remains wholly unintelligible. That which is intelligible or understandable about it is thus its relation to human action in the role either of means or of end; a relation of which the actor or actors can be said to have been aware and to which their action has been oriented. Only in terms of such categories is it possible to 'understand' objects of this kind. On the other hand processes or conditions, whether they are animate or inanimate, human or non-human, are in the present sense devoid of meaning in so far as they cannot be

related to an intended purpose. That is to say they are devoid of meaning if they cannot be related to action in the role of means or ends but constitute only the stimulus, the favouring or hindering circumstances. It may be that the incursion of the Dollart at the beginning of the twelfth century had historical significance as a stimulus to the beginning of certain migrations of considerable importance. Human mortality, indeed the organic life cycle generally from the helplessness of infancy to that of old age, is naturally of the very greatest sociological importance through the various ways in which human action has been oriented to these facts. To still another category of facts devoid of meaning belong certain psychic or psychophysical phenomena such as fatigue, habituation, memory, etc.; also certain typical states of euphoria under some conditions of ascetic mortification; finally, typical variations in the reactions of individuals according to reaction-time, precision, and other modes. But in the last analysis the same principle applies to these as to other phenomena which are devoid of meaning. Both the actor and the sociologist must accept them as data to be taken into account.

. It is altogether possible that future research may be able to discover nonunderstandable uniformities underlying what has appeared to be specifically meaningful action, though little has been accomplished in this direction thus far. Thus, for example, differences in hereditary biological constitution, as of fraces,' would have to be treated by sociology as given data in the same way as the physiological facts of the need of nutrition or the effects of senescence on action. This would be the case if, and in so far as, we had statistically conclusive proof of their influence on sociologically relevant behaviour. The recognition of the causal significance of such factors would naturally not in the least alter the specific task of sociological analysis or of that of the other sciences of action, which is the interpretation of action in terms of its subjective meaning. The effect would be only to introduce certain non-understandable data of the same order as others which, it has been noted above, are already present, into the complex of subjectively understandable motivation at certain points. Thus it may come to be known that there are typical relations between the frequency of certain types of teleological orientation of action or of the degree of certain kinds of rationality and the cephalic index or skin colour or any other biologically inherited characteristic.

5. Understanding may be of two kinds: the first is the direct observational understanding 10 of the subjective meaning of a given act as such, including verbal utterances. We thus understand by direct observation, in this sense, the meaning of the proposition $2 \times 2 = 4$ when we hear or read it. This is a case of the direct rational understanding of ideas. We also understand an outbreak of anger as manifested by facial expression, exclamations or irrational movements. This is direct observational understanding of irrational emotional reactions. We can un-

derstand in a similar observational way the action of a woodcutter or of some body who reaches for the knob to shut a door or who aims a gun at an animal. This is rational observational understanding of actions.

Understanding may, however, be of another sort, namely explanatory understanding standing. Thus we understand in terms of motive the meaning an actor attaches to the proposition twice two equals four, when he states it or writes it down, in that we understand what makes him do this at precisely this moment and in these circumstances. Understanding in this sense is attained if we know that he is engaged in balancing a ledger or in making a scientific demonstration, or is engaged in some other task of which this particular act would be an appropriate part. This is rational understanding of motivation, which consists in placing the act in an intelligible and more inclusive context of meaning.11 Thus we under? stand the chopping of wood or aiming of a gun in terms of motive in addition to direct observation if we know that the woodchopper is working for a wage or is chopping a supply of firewood for his own use or possibly is doing it for recreas tion. But he might also be 'working off' a fit of rage, an irrational case. Similarly we understand the motive of a person aiming a gun if we know that he has been commanded to shoot as a member of a firing squad, that he is fighting against an enemy, or that he is doing it for revenge. The last is affectually determined and thus in a certain sense irrational. Finally we have a motivational understanding of the outburst of anger if we know that it has been provoked by jealousy, injured pride, or an insult. The last examples are all affectually determined and hence derived from irrational motives. In all the above cases the particular act has been placed in an understandable sequence of motivation, the uniderstanding of which can be treated as an explanation of the actual course of behaviour. Thus for a science which is concerned with the subjective meaning of action, explanation requires a grasp of the complex of meaning in which an act tual course of understandable action thus interpreted belongs. 12 In all such cases, even where the processes are largely affectual, the subjective meaning of the action, including that also of the relevant meaning complexes, will be called the 'intended' meaning.13 This involves a departure from ordinary usage, which speaks of intention in this sense only in the case of rationally purposive action?

6. In all these cases understanding involves the interpretive grasp of the meaning present in one of the following contexts: (a) as in the historical approach, the actually intended meaning for concrete individual action; or (b) as in cases of sociological mass phenomena the average of, or an approximation to, the actually intended meaning; or (c) the meaning appropriate to a scientifically formulated pure type (an ideal type) of a common phenomenon. The concepts and 'laws' of pure economic theory are examples of this kind of ideal type. They state what course a given type of human action would take if it were strictly rational, unaffected by errors or emotional factors and if, furthermore, it were

completely and unequivocally directed to a single end, the maximization of economic advantage. In reality, action takes exactly this course only in unusual cases, as sometimes on the stock exchange; and even then there is usually only an approximation to the ideal type.¹⁴

Every interpretation attempts to attain clarity and certainty, but no matter how clear an interpretation as such appears to be from the point of view of meaning, it cannot on this account alone claim to be the causally valid interpretation. On this level it must remain only a peculiarly plausible hypothesis. In the first place the 'conscious motives' may well, even to the actor himself, conceal the various 'motives' and 'repressions' which constitute the real driving force of his action. Thus in such cases even subjectively honest self-analysis has only a relative value. Then it is the task of the sociologist to be aware of this motivational situation and to describe and analyse it, even though it has not actually been concretely part of the conscious 'intention' of the actor; possibly not at all, at least not fully. This is a borderline case of the interpretation of meaning. Secondly, processes of action which seem to an observer to be the same or similar may fit into exceedingly various complexes of motive in the case of the actual actor. Then even though the situation appear superficially to be very similar we must actually understand them or interpret them as very different, perhaps, in terms of meaning, directly opposed. 15 Third, the actors in any given situation are often subject to opposing and conflicting impulses, all of which we are able to understand. In a large number of cases we know from experience it is not possible to arrive at even an approximate estimate of the relative strength of conflicting motives and very often we cannot be certain of our interpretation. Only the actual outcome of the conflict gives a solid basis of judgment.

More generally, verification of subjective interpretation by comparison with the concrete course of events is, as in the case of all hypotheses, indispensable. Unfortunately this type of verification is feasible with relative accuracy only in the few very special cases susceptible of psychological experimentation. The approach to a satisfactory degree of accuracy is exceedingly various, even in the limited number of cases of mass phenomena which can be statistically described and unambiguously interpreted. For the rest there remains only the possibility of comparing the largest possible number of historical or contemporary processes which, while otherwise similar, differ in the one decisive point of their relation to the particular motive or factor the role of which is being investigated. This is a fundamental task of comparative sociology. Often, unfortunately, there is available only the dangerous and uncertain procedure of the 'imaginary experiment' which consists in thinking away certain elements of a chain of motivation and working out the course of action which would then probably ensue, thus arriving at a causal judgment.¹⁶

For example, the generalization called Gresham's Law is a rationally clear in-

terpretation of human action under certain conditions and under the assumption that it will follow a purely rational course. How far any actual course of actions corresponds to this can be verified only by the available statistical evidence for the actual disappearance of under-valued monetary units from circulation. In this, case our information serves to demonstrate a high degree of accuracy. The facts of experience were known before the generalization, which was formulated afterwards; but without this successful interpretation our need for causal understanding would evidently be left unsatisfied. On the other hand, without the dem-, onstration that what can here be assumed to be a theoretically adequateinterpretation also is in some degree relevant to an actual course of action, a 'law,' no matter how fully demonstrated theoretically, would be worthless for the understanding of action in the real world. In this case the correspondence be-, tween the theoretical interpretation of motivation and its empirical verification isentirely satisfactory and the cases are numerous enough so that verification can, be considered established. But to take another example, Eduard Meyer has advanced an ingenious theory of the causal significance of the battles of Marathon, Salamis, and Platea for the development of the cultural peculiarities of Greek. and hence, more generally, Western, civilization.17 This is derived from a meaningful interpretation of certain symptomatic facts having to do with the attitudes of the Greek oracles and prophets towards the Persians. It can only be directly verified by reference to the examples of the conduct of the Persians in cases where they were victorious, as in Jerusalem, Egypt, and Asia Minor, and even this verification must necessarily remain unsatisfactory in certain respects. The striking rational plausibility of the hypothesis must here necessarily be relied on as a support. In very many cases of historical interpretation which seem highly plausible, however, there is not even a possibility of the order of verification which was feasible in this case. Where this is true the interpretation must necessarily remain a hypothesis.

7. A motive is a complex of subjective meaning which seems to the actor himself or to the observer an adequate ground for the conduct in question. We apply the term 'adequacy on the level of meaning' 18 to the subjective interpretation of a coherent course of conduct when and in so far as, according to our habitual modes of thought and feeling, its component parts taken in their mutual relation are recognized to constitute a 'typical' complex of meaning. It is more common to say 'correct.' The interpretation of a sequence of events will on the other hand be called *causally* adequate in so far as, according to established generalizations from experience, there is a probability that it will always actually occur in the same way. An example of adequacy on the level of meaning in this sense is what is, according to our current norms of calculation or thinking, the correct solution of an arithmetical problem. On the other hand, a causally adequate interpretation of the same phenomenon would concern the statistical probability that, according to verified generalizations from experience, there would be

a correct or an erroneous solution of the same problem. This also refers to currently accepted norms but includes taking account of typical errors or of typical confusions. Thus causal explanation depends on being able to determine that there is a probability, which in the rare ideal case can be numerically stated, but is always in some sense calculable, that a given observable event (overt or subjective) will be followed or accompanied by another event.

A correct causal interpretation of a concrete course of action is arrived at when the overt action and the motives have both been correctly apprehended and at the same time their relation has become meaningfully comprehensible. A correct causal interpretation of typical action means that the process which is claimed to be typical is shown to be both adequately grasped on the level of meaning and at the same time the interpretation is to some degree causally adequate. If adequacy in respect to meaning is lacking, then no matter how high the degree of uniformity and how precisely its probability can be numerically determined, it is still an incomprehensible statistical probability, whether dealing with overt or subjective processes. On the other hand, even the most perfect adequacy on the level of meaning has causal significance from a sociological point of view only in so far as there is some kind of proof for the existence of a probability ¹⁹ that action in fact normally takes the course which has been held to be meaningful. For this there must be some degree of determinable frequency of approximation to an average or a pure type.

Statistical uniformities constitute understandable types of action in the sense of this discussion, and thus constitute 'sociological generalizations,' only when they can be regarded as manifestations of the understandable subjective meaning of a course of social action. Conversely, formulations of a rational course of subjectively understandable action constitute sociological types of empirical process only when they can be empirically observed with a significant degree of approximation. It is unfortunately by no means the case that the actual likelihood of the occurrence of a given course of overt action is always directly proportional to the clarity of subjective interpretation. There are statistics of processes devoid of meaning such as death rates, phenomena of fatigue, the production rate of machines, the amount of rainfall, in exactly the same sense as there are statistics of meaningful phenomena. But only when the phenomena are meaningful is it convenient to speak of sociological statistics. Examples are such cases as crime rates, occupational distributions, price statistics, and statistics of crop acreage. Naturally there are many cases where both components are involved, as in crop statistics.

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 In this series of definitions Weber employs several important terms which need discussion. In addition to Verstehen, which has already been commented upon, there are four important ones: Deuten, Sinn, Handeln, and Weber in this context it refers to the interpretation of subjective states of mind and the meanings which can be imputed as intended by an actor. Any other meaning of the word 'interpretation' is irrelevant to Weber's discussion. The term Sinn has generally been translated as 'meaning'; and its variations, particularly the corresponding adjectives, sinnhaft, sinnvoll, sinnfrend, have been dealt with by appropriately modifying the term meaning. The reference here again is always to features of the content of subjective states of mind or of symbolic systems which are ultimately referable to such states of mind.

The terms Handeln and Verhalten are directly related. Verhalten is the broader term referring to any mode of behaviour of human individuals, regardless of the frame of reference in terms of which it is analysed. 'Behaviour' has seemed to be the most appropriate English equivalent. Handeln, on the other hand, refers to the concrete phenomenon of human behaviour only in so far as it is capable of 'understanding,' in Weber's technical sense, in terms of subjective categories. The most appropriate English equivalent has seemed to be 'action.' This corresponds to the editor's usage in The Structure of Social Action and would seem to be fairly well established. 'Conduct' is also closely similar and has sometimes been used. Deuten, Verstehen, and Sinn are thus applicable to human behaviour only in so far as it constitutes action or conduct in this specific sense.—Ed.

- 2. Weber's text is organized in a somewhat unusual manner. He lays down certain fundamental definitions and then proceeds to comment upon them. The definitions themselves are in the original printed in large type, the subsidiary comments in smaller type. For the purposes of this translation it has not seemed best to make a distinction in type form, but the reader should be aware that the numbered paragraphs which follow a definition or group of them are in the nature of comments, rather than the continuous development of a general line of argument. This fact accounts for what is sometimes a relatively fragmentary character of the development and for the abrupt transition from one subject to another. Weber apparently did not intend this material to be 'read' in the ordinary sense, but rather to serve as a reference work for the clarification and systematization of theoretical concepts and their implications. While the comments under most of the definitions are relatively brief, under the definitions of Sociology and of Social Action, Weber wrote what is essentially a methodological essay. This makes sec. 1 out of proportion to the other sections of this and the following chapters. It has, however, seemed best to retain Weber's own plan for the subdivision of the material.--Ed.
- 3. Weber means by 'pure type' what he himself generally called and what has come to be known in the literature about his methodology as the 'ideal type.' The reader may be referred for general orientation to Weber's own essay (to which he himself refers below), Die Objektivität sozialwissenschaftlicher Erkenntnis; to two works of Dr. Alexander von Schelting, 'Die logische Theorie der historischen Kulturwissenschaften von Max Weber' (Archiv für Sozialwissenschaft, vol. xlix), and Max Webers Wissenschaftslehre; and to the editor's Structure of Social Action, chap. xvi. A

somewhat different interpretation is given in Theodore Abel, Systematic Sociology in Germany, chap. iv.—Ed.

- 4. This is an imperfect rendering of the German term Evidenz, for which, unfortunately, there is no good English equivalent. It has hence been rendered in a number of different ways, varying with the particular context in which it occurs. The primary meaning refers to the basis on which a scientist or thinker becomes satisfied of the certainty or acceptability of a proposition. As Weber himself points out, there are two primary aspects of this. On the one hand a conclusion can be 'seen' to follow from given premises by virtue of logical, mathematical, or possibly other modes of meaningful relation. In this sense one 'sees' the solution of an arithmetical problem or the correctness of the proof of a geometrical theorem. The other aspect is concerned with empirical observation. If an act of observation is competently performed, in a similar sense one 'sees' the truth of the relevant descriptive proposition. The term Evidenz does not refer to the process of observing, but to the quality of its results, by virtue of which the observer feels justified in affirming a given statement. Hence 'certainty' has seemed a suitable translation in some contexts, 'clarity' in others, 'accuracy' in still others. The term 'intuition' is not usable because it refers to the process rather than to the result.-Ed.
- 5. A term now much used in psychological literature, especially that of psychoanalysis. It is roughly equivalent to 'emotion' but more precise.—Ed.
- 6. The German term is sinnfremd. This should not be translated by 'meaning-less,' but interpreted in the technical context of Weber's use of Verstehen and Sinndeutung. The essential criterion is the impossibility of placing the object in question in a complex of relations on the meaningful level.—Ed.
- 7. Unverstehbar.
- 8. Surely this passage states too narrow a conception of the scope of meaning-ful interpretation. It is certainly not *only* in terms such as those of the rational means-end schema, that it is possible to make action understandable in terms of subjective categories. This probably can actually be called a source of rationalistic bias in Weber's work. In practice he does not adhere at all rigorously to this methodological position. For certain possibilities in this broader field, see the editor's *Structure of Social Action*, chaps. vi and xi.—Ed.
- A gulf of the North Sea which broke through the Netherlands coast, flooding an area.—Ed.
- 10. Weber here uses the term aktuelles Verstehen, which he contrasts with erklärendes Verstehen. The latter he also refers to as motivationsmaessig. 'Aktuell' in this context has been translated as 'observational.' It is clear from Weber's discussion that the primary criterion is the possibility of deriving the meaning of an act or symbolic expression from immediate observation without reference to any broader context. In erklärendes Verstehen, on the other hand, the particular act must be placed in a broader context of meaning involving facts which cannot be derived from immediate observation of a particular act or expression.—Ed.
- 11. The German term is Sinnzusammenhang. It refers to a plurality of elements which form a coherent whole on the level of meaning. There are several

possible modes of meaningful relation between such elements, such as logical consistency, the esthetic harmony of a style, or the appropriateness of means to an end. In any case, however, a Sinnzusammenhang must be distinguished from a system of elements which are causally interdependent. There seems to be no single English term or phrase which is always adequate. According to variations in the context, 'context of meaning,' 'complex of meaning,' and sometimes 'meaningful system' have been employed.—Ed.

- 12. On the significance of this type of explanation for causal relationship. See para. 6, below in the present section.
- 13. The German is gemeinter Sinn. Weber departs from ordinary usage not only in broadening the meaning of this conception. As he states at the end of the present methodological discussion, he does not restrict the use of this concept to cases where a clear self-conscious awareness of such meaning can be reasonably attributed to every individual actor. Essentially, what Weber is doing is to formulate an operational concept. The question is not whether in a sense obvious to the ordinary person such an intended meaning 'really exists,' but whether the concept is capable of providing a logical framework within which scientifically important observation can be made. The test of validity of the observations is not whether their object is immediately clear to common sense, but whether the results of these technical observations can be satisfactorily organized and related to those of others in a systematic body of knowledge.—Ed.
- 14. The scientific functions of such construction have been discussed in the author's article in the Archiv für Sozialwissenschaft, vol. xix, p. 64 ff.
- 15. Simmel, in his Probleme der Geschichtsphilosophie, gives a number of examples.
- 16. The above passage is an exceedingly compact statement of Weber's theory of the logical conditions of proof of causal relationship. He developed this most fully in his essay Die Objektivitat sozialwissenschaftlicher Erkenntnis, op. cit. It is also discussed in certain of the other essays which have been collected in the volume, Gesammelte Aufsätze für Wissenschaftslehre. The best and fullest secondary discussion is to be found in Von Schelting's book, Max Webers Wissenschaftslehre. There is a briefer discussion in chap. xvi of the editor's Structure of Social Action.—Ed.
- 17. See Eduard Meyer, Geschichte des Altertums, Stuttgart, 1901, vol. iii, pp. 420, 444 ff.
- 18. The expression sinnhafte Adaquanz is one of the most difficult of Weber's technical terms to translate. In most places the cumbrous phrase 'adequacy on the level of meaning' has had to be employed. It should be clear from the progress of the discussion that what Weber refers to is a satisfying level of knowledge for the particular purposes of the subjective state of mind of the actor or actors. He is, however, careful to point out that causal adequacy involves in addition to this a satisfactory correspondence between the results of observations from the subjective point of view and from the objective; that is, observations of the overt course of action which can be described without reference to the state of mind of the actor. For a discussion

- of the methodological problem involved here, see Structure of Social Action, chaps. ii and v.—Ed.
- 19. This is the first occurrence in Weber's text of the term Chance which he uses very frequently. It is here translated by 'probability,' because he uses it as interchangeable with Wahrscheinlichkeit. As the term 'probability' is used in a technical mathematical and statistical sense, however, it implies the possibility of numerical statement. In most of the cases where Weber uses Chance this is out of the question. It is, however, possible to speak in terms of higher and lower degrees of probability. To avoid confusion with the technical mathematical concept, the term 'likelihood' will often be used in the translation. It is by means of this concept that Weber, in a highly ingenious way, has bridged the gap between the interpretation of meaning and the inevitably more complex facts of overt action.—Ed.

Subjective Meaning in the Social Situation II * (Znaniecki)

The primary empirical evidence about any cultural human action is the experience of the agent himself, supplemented by the experience of those who react to his action, reproduce it, or participate in it. The action of speaking a sentence, writing a poem, making a horseshoe, depositing money, proposing to a girl, electing an official, performing a religious rite, as empirical datum, is what it is in the experience of the speaker and his listeners, the poet and his readers, the blacksmith and the owner of the horse to be shod, the depositor and the banker, the proposing suitor and the courted girl, the voters and the official whom they elect, the religious believers who participate in the ritual. The scientist who wants to study these actions inductively must take them as they are in the human experience of those agents and realents; they are his empirical data inasmuch and because they are theirs. I have expressed this elsewhere by saying that such data possess for the student a humanistic coefficient. The humanistic coefficient distinguishes cultural data from natural data, which the student assumes to be independent of the experience of human agents.

Every student of culture takes his data with a humanistic coefficient. The philologist studies a language as experienced by the people who speak it and understand it; the economist studies money and the active use of money as experienced by the people who use it; the student of art investigates actions of painting, composing or playing music, writing or reading a poem, as experienced by the

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