George Herbert Mead: Mind, Self and Society

The self, as that which can be an object to itself, is essentially a social structure, and it arises in social experience. After a self has arisen, it in a certain sense provides for itself its social experiences, and so we can conceive of an absolutely solitary self. But it is impossible to conceive of a self arising outside of social experience. When it has arisen we can think of a person in solitary confinement for the rest of his life, but who still has himself as a companion, and is able to think and to converse with himself as he had communicated with others. That process to which I have just referred, of responding to one’s self as another responds to it, taking part in one’s own conversation with others, being aware of what one is saying and using that awareness of what one is saying to determine what one is going to say thereafter—that is a process with which we are all familiar. We are continually following up our own address to other persons by an understanding of what we are saying, and using that understanding in the direction of our continued speech. We are finding out what we are going to say, what we are going to do, by saying and doing, and in the process we are continually controlling the process itself. In the conversation of gestures what we say calls out a certain response in another and that in turn changes our own action, so that we shift from what we started to do because of the reply the other makes. The conversation of gestures is the beginning of communication. The individual comes to carry on a conversation of gestures with himself. He says something, and that calls out a certain reply in himself which makes him change what he was going to say. One starts to say something, we will presume an unpleasant something, but when he starts to say it he realizes it is cruel. The effect on himself of what he is saying checks him; there is here a conversation of gestures between the individual and himself. We mean by significant speech that the action is one that affects the individual himself, and that the effect upon the individual himself is part of the intelligent carrying-out of the conversation with others. Now we, so to speak, amputate that social phase and dispense with it for the time being, so that one is talking to one’s self as one would talk to another person.

This process of abstraction cannot be carried on indefinitely. One inevitably seeks an audience, has to pour himself out to somebody. In reflective intelligence one thinks to act, and to act solely so that this action remains a part of a social process. Thinking becomes preparatory to social action. The very process of thinking is, of course, simply an inner conversation that goes on, but it is a conversation of gestures which in its completion implies the expression of that which one thinks to an audience. One separates the significance of what he is saying to others from the actual speech and gets it ready before saying it. He thinks it out, and perhaps writes it in the form of a book; but it is still a part of social intercourse in which one is addressing other persons and at the same time addressing one’s self, and in which one controls the address to other persons by the response made to one’s own gesture. That the person should be responding to himself is necessary to the self, and it is this sort of social conduct which provides behavior within which that self appears. I know of no other form of behavior than the linguistic in which the individual is an object to himself, and, so far as I can see, the individual is not a self in the reflexive sense unless he is an object to himself. It is this fact that gives a critical importance to com-

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CHAPTER 7. GEORGE HERBERT MEAD: THE EMERGENT SELF

communication, since this is a type of behavior in which the individual does so respond to himself.

We realize in everyday conduct and experience that an individual does not mean a great deal of what he is doing and saying. We frequently say that such an individual is not himself. We come away from an interview with a realization that we have left out important things, that there are parts of the self that did not get into what was said. What determines the amount of the self that gets into communication is the social experience itself. Of course, a good deal of the self does not need to get expression. We carry on a whole series of different relationships to different people. We are one thing to one person and another thing to another. There are parts of the self which exist only for the self in relationship to itself. We divide ourselves up in all sorts of different selves with reference to our acquaintances. We discuss politics with one and religion with another. There are all sorts of different selves answering to all sorts of different social reactions. It is the social process itself that is responsible for the appearance of the self; it is not there as a self apart from this type of experience.

A multiple personality is in a certain sense normal, as I have just pointed out. There is usually an organization of the whole self with reference to the community to which we belong, and the situation in which we find ourselves. What the society is, whether we are living with people of the present, people of our own imaginations, people of the past, varies, of course, with different individuals. Normally, within the sort of community as a whole to which we belong, there is a unified self, but that may be broken up. To a person who is somewhat unstable nervously and in whom there is a line of cleavage, certain activities become impossible and that set of activities may separate and evolve another self. Two separate “me’s” and “I’s,” two different selves, result, and that is the condition under which there is a tendency to break up the personality. There is an account of a professor of education who disappeared, was lost to the community, and later turned up in a logging camp in the West. He freed himself of his occupation and turned to the woods where he felt, if you like, more at home. The pathological side of it was the forgetting, the leaving out of the rest of the self. This result involved getting rid of certain bodily memories which would identify the individual to himself. We often recognize the lines of cleavage that run through us. We would be glad to forget certain things, get rid of things the self is bound up with in past experiences. What we have here is a situation in which there can be different selves, and it is dependent upon the set of social reactions that is involved as to which self we are going to be. If we can forget everything involved in one set of activities, obviously we relinquish that part of the self. Take a person who is unstable, get him occupied by speech, and at the same time get his eye on something you are writing so that he is carrying on two separate lines of communication, and if you go about it in the right way you can get those two currents going so that they do not run into each other. You can get two entirely different sets of activities going on. You can bring about in that way the dissociation of a person’s self. It is a process of setting up two sorts of communication which separate the behavior of the individual. For one individual it is this thing said and heard, and for the other individual there exists only that which he sees written. You must, of course, keep one experience out of the field of the other. Dissociations are apt to take place when an event leads to emotional upheavals. That which is separated goes on in its own way.

The unity and structure of the complete self reflects the unity and structure of the social process as a whole; and each of the elementary selves of which it is composed reflects the unity and structure of one of the various
aspects of that process in which the individual is implicated. In other words, the various elementary selves which constitute, or are organized into, a complete self are the various aspects of the structure of that complete self answering to the various aspects of the structure of the social process as a whole; the structure of the complete self is thus a reflection of the complete social process. The organization and unification of a social group is identical with the organization and unification of any one of the selves arising within the social process in which that group is engaged, or which it is carrying on.

The phenomenon of dissociation of personality is caused by a breaking up of the complete, unitary self into the component selves of which it is composed, and which respectively correspond to different aspects of the social process in which the person is involved, and within which his complete or unitary self has arisen; these aspects being the different social groups to which he belongs within that process.

THE BACKGROUND OF THE GENESIS OF THE SELF

The problem now presents itself as to how, in detail, a self arises. We have to note something of the background of its genesis. First of all there is the conversation of gestures between animals involving some sort of co-operative activity. There the beginning of the act of one is a stimulus to the other to respond in a certain way, while the beginning of this response becomes again a stimulus to the first to adjust his action to the oncoming response. Such is the preparation for the completed act, and ultimately it leads up to the conduct which is the outcome of this preparation. The conversation of gestures, however, does not carry with it the reference of the individual, the animal, the organism, to itself. It is not acting in a fashion which calls for a response from the form itself; although it is conduct with reference to the conduct of others. We have seen, however, that there are certain gestures that do affect the organism as they affect other organisms and may, therefore, arouse in the organism responses of the same character as aroused in the other. Here, then, we have a situation in which the individual may at least arouse responses in himself and reply to these responses, the condition being that the social stimuli have an effect on the individual which is like that which they have on the other. That, for example, is what is implied in language; otherwise language as significant symbol would disappear, since the individual would not get the meaning of that which he says.

The peculiar character possessed by our human social environment belongs to it by virtue of the peculiar character of human social activity; and that character, as we have seen, is to be found in the process of communication, and more particularly in the triadic relation on which the existence of meaning is based: the relation of the gesture of one organism to the appropriate response made to it by another organism, in its indicative capacity as pointing to the completion or resultant of the act it initiates (the meaning of the gesture being thus the response of the second organism to it as such, or as a gesture). What, as it were, takes the gesture out of the social act and isolates it as such—what makes it something more than just an early phase of an individual act—is the response of another organism, or of other organisms, to it. Such a response is its meaning, or gives it its meaning. The social situation and process of behavior are here presupposed by the acts of the individual organisms implicated therein. The gesture arises as a separable element in the social act, by virtue of the fact that it is selected out by the sensitivities of other organisms to it; it does not exist as a gesture merely in the experience of the single individual. The meaning of a gesture by one organism, to repeat, is found in the response of
another organism to what would be the completion of the act of the first organism which that gesture initiates and indicates.

We sometimes speak as if a person could build up an entire argument in his mind, and then put it into words to convey it to someone else. Actually, our thinking always takes place by means of some sort of symbols. It is possible that one could have the meaning of “chair” in his experience without there being a symbol, but we would not be thinking about it in that case. We may sit down in a chair without thinking about what we are doing, that is, the approach to the chair is presumably already aroused in our experience, so that the meaning is there. But if one is thinking about the chair he must have some sort of a symbol for it. It may be the form of the chair, it may be the attitude that somebody else takes in sitting down, but it is more apt to be some language symbol that arouses this response. In a thought process there has to be some sort of a symbol that can refer to this meaning, that is, tend to call out this response, and also serve this purpose for other persons as well. It would not be a thought process if that were not the case.

Our symbols are all universal. You cannot say anything that is absolutely particular; anything you say that has any meaning at all is universal. You are saying something that calls out a specific response in anybody else provided that the symbol exists for him in his experience as it does for you. There is the language of speech and the language of hands, and there may be the language of the expression of the countenance. One can register grief or joy and call out certain responses. There are primitive people who can carry on elaborate conversations just by expressions of the countenance. Even in these cases the person who communicates is affected by that expression just as he expects somebody else to be affected. Thinking always implies a symbol which will call out the same response in another that it calls out in the thinker. Such a symbol is a universal of dis-

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such a poet as Wordsworth, who was very much interested in the technique of the poet’s expression; and he has told us in his prefaces and also in his own poetry how his poems, as poems, arose—and uniformly the experience itself was not the immediate stimulus to the poetic expression. A period of ten years might lie between the original experience and the expression of it. This process of finding the expression in language which will call out the emotion once had is more easily accomplished when one is dealing with the memory of it than when one is in the midst of the trance-like experiences through which Wordsworth passed in his contact with nature. One has to experiment and see how the expression that is given does answer to the responses which are now had in the fainter memories of experience. Someone once said that he had very great difficulty in writing poetry; he had plenty of ideas but could not get the language he needed. He was rightly told that poetry was written in words, not in ideas.

A great deal of our speech is not of this genuinely aesthetic character; in most of it we do not deliberately feel the emotions which we arouse. We do not normally use language stimuli to call out in ourselves the emotional response which we are calling out in others. One does, of course, have sympathy in emotional situations; but what one is seeking for there is something which is, after all, that in the other which supports the individual in his own experience. In the case of the poet and actor, the stimulus calls out in the artist that which it calls out in the other, but this is not the natural function of language; we do not assume that the person who is angry is calling out the fear in himself that he is calling out in someone else. The emotional part of our act does not directly call out in us the response it calls out in the other. If a person is hostile the attitude of the other that he is interested in, an attitude which flows naturally from his angered tones, is not one that he definitely recognizes in himself. We are not frightened by a tone which we may use to frighten somebody else. On the emotional side, which is a very large part of the vocal gesture, we do not call out in ourselves in any such degree the response we call out in others as we do in the case of significant speech. Here we should call out in ourselves the type of response we are calling out in others; we must know what we are saying, and the attitude of the other which we arouse in ourselves should control what we do say. Rationality means that the type of the response which we call out in others should be so called out in ourselves, and that this response should in turn take its place in determining what further thing we are going to say and do.

What is essential to communication is that the symbol should arouse in one’s self what it arouses in the other individual. It must have that sort of universality to any person who finds himself in the same situation. There is a possibility of language whenever a stimulus can affect the individual as it affects the other. With a blind person such as Helen Keller, it is a contact experience that could be given to another as it is given to herself. It is out of that sort of language that the mind of Helen Keller was built up. As she has recognized, it was not until she could get into communication with other persons through symbols which could arouse in herself the responses they arouse in other people that she could get what we term a mental content, or a self.

Another set of background factors in the genesis of the self is represented in the activities of play and the game.

Among primitive people, as I have said, the necessity of distinguishing the self and the organism was recognized in what we term the “double”: the individual has a thing-like self that is affected by the individual as it affects other people and which is distinguished from the immediate organism in that it can leave the body and come back to it. This is the basis for the concept of the soul as a separate entity.
We find in children something that answers to this double, namely, the invisible, imaginary companions which a good many children produce in their own experience. They organize in this way the responses which they call out in other persons and call out also in themselves. Of course, this playing with an imaginary companion is only a peculiarly interesting phase of ordinary play. Play in this sense, especially the stage which precedes the organized games, is a play at something. A child plays at being a mother, at being a teacher, at being a policeman; that is, it is taking different roles, as we say. We have something that suggests this in what we call the play of animals: a cat will play with her kittens, and dogs play with each other. Two dogs playing with each other will attack and defend, in a process which if carried through would amount to an actual fight. There is a combination of responses which checks the depth of the bite. But we do not have in such a situation the dogs taking a definite role in the sense that a child deliberately takes the role of another. This tendency on the part of the children is what we are working with in the kindergarten where the roles which the children assume are made the basis for training. When a child does assume a role he has in himself the stimuli which call out that particular response or group of responses. He may, of course, run away when he is chased, as the dog does, or he may turn around and strike back just as the dog does in his play. But that is not the same as playing at something. Children get together to “play Indian.” This means that the child has a certain set of stimuli which call out in itself the responses that they would call out in others, and which answer to an Indian. In the play period the child utilizes his own responses to these stimuli which he makes use of in building a self. The response which he has a tendency to make to these stimuli organizes them. He plays that he is, for instance, offering himself something, and he buys it; he gives a letter to himself and takes it away; he addresses himself as a parent, as a teacher; he arranges himself as a policeman. He has a set of stimuli which call out in himself the sort of responses they call out in others. He takes this group of responses and organizes them into a certain whole. Such is the simplest form of being another to one’s self. It involves a temporal situation. The child says something in one character and responds in another character, and then his responding in another character is a stimulus to himself in the first character, and so the conversation goes on. A certain organized structure arises in him and in his other which replies to it, and these carry on the conversation of gestures between themselves.

If we contrast play with the situation in an organized game, we note the essential difference that the child who plays in a game must be ready to take the attitude of everyone else involved in that game, and that these different roles must have a definite relationship to each other. Taking a very simple game such as hide-and-seek, everyone with the exception of the one who is hiding is a person who is hunting. A child does not require more than the person who is hunted and the one who is hunting. If a child is playing in the first sense he just goes on playing, but there is no basic organization gained. In that early stage he passes from one role to another just as a whim takes him. But in a game where a number of individuals are involved, then the child taking one role must be ready to take the role of everyone else. If he gets in a ball nine he must have the responses of each position involved in his own position. He must know what everyone else is going to do in order to carry out his own play. He has to take all of these roles. They do not all have to be present in consciousness at the same time, but at some moments he has to have three or four individuals present in his own attitude, such as the one who is going to throw the ball, the one who is going to catch it, and so on. These responses must be, in some degree, present in his own make-up. In the game, then,
there is a set of responses of such others so organized that the attitude of one calls out the appropriate attitudes of the other.

This organization is put in the form of the rules of the game. Children take a great interest in rules. They make rules on the spot in order to help themselves out of difficulties. Part of the enjoyment of the game is to get these rules. Now, the rules are the set of responses which a particular attitude calls out. You can demand a certain response in others if you take a certain attitude. These responses are all in yourself as well. There you get an organized set of such responses as that to which I have referred, which is something more elaborate than the roles found in play. Here there is just a set of responses that follow on each other indefinitely. At such a stage we speak of a child as not yet having a fully developed self. The child responds in a fairly intelligent fashion to the immediate stimuli that come to him, but they are not organized. He does not organize his life as we would like to have him do, namely, as a whole. There is just a set of responses of the type of play. The child reacts to a certain stimulus, and the reaction is in himself that is called out in others, but he is not a whole self. In his game he has to have an organization of these roles; otherwise he cannot play the game. The game represents the passage in the life of the child from taking the role of others in play to the organized part that is essential to self-consciousness in the full sense of the term.

PLAY, THE GAME, AND THE GENERALIZED OTHER

We were speaking of the social conditions under which the self arises as an object. In addition to language we found two illustrations, one in play and the other in the game, and I wish to summarize and expand my account on these points. I have spoken of these from the point of view of children. We can, of course, refer also to the attitudes of more primitive people out of which our civilization has arisen. A striking illustration of play as distinct from the game is found in the myths and various of the plays which primitive people carry out, especially in religious pageants. The pure play attitude which we find in the case of little children may not be found here, since the participants are adults, and undoubtedly the relationship of these play processes to that which they interpret is more or less in the minds of even the most primitive people. In the process of interpretation of such rituals, there is an organization of play which perhaps might be compared to that which is taking place in the kindergarten in dealing with the plays of little children, where these are made into a set that will have a definite structure or relationship. At least something of the same sort is found in the play of primitive people. This type of activity belongs, of course, not to the everyday life of the people in their dealing with the objects about them—there we have a more or less definitely developed self-consciousness—but in their attitudes toward the forces about them, the nature upon which they depend; in their attitude toward this nature which is vague and uncertain, there we have a much more primitive response; and that response finds its expression in taking the role of the other, playing at the expression of their gods and their heroes, going through certain rites which are the representation of what these individuals are supposed to be doing. The process is one which develops, to be sure, into a more or less definite technique and is controlled; and yet we can say that it has arisen out of situations similar to those in which little children play at being a parent, at being a teacher—vague personalities that are about them and which affect them and on which they depend. These are personalities which they take, roles they play, and in so far control the development of their own personality. This outcome is just what the kindergarten works toward. It takes the characters of these various vague beings and gets
them into such an organized social relationship to each other that they build up the character of the little child. The very introduction of organization from outside supposes a lack of organization at this period in the child’s experience. Over against such a situation of the little child and primitive people, we have the game as such.

The fundamental difference between the game and play is that in the latter the child must have the attitude of all the others involved in that game. The attitudes of the other players which the participant assumes organize into a sort of unit, and it is that organization which controls the response of the individual. The illustration used was of a person playing baseball. Each one of his own acts is determined by his assumption of the action of the others who are playing the game. What he does is controlled by his being everyone else on that team, at least in so far as those attitudes affect his own particular response. We get then an “other” which is an organization of the attitudes of those involved in the same process.

The organized community or social group which gives to the individual his unity of self may be called “the generalized other.” The attitude of the generalized other is the attitude of the whole community. Thus, for example, in the case of such a social group as a ball team, the team is the generalized other in so far as it enters—as an organized process or social activity—into the experience of any one of the individual members of it.

If the given human individual is to develop a self in the fullest sense, it is not sufficient for him merely to take the attitudes of other human individuals toward himself and toward one another within the human social process, and to bring that social process as a whole into his individual experience merely in these terms: he must also, in the same way that he takes the attitudes of other individuals toward himself and toward one another, take their attitudes toward the various phases or aspects of the common social activity or set of social undertakings in which, as members of an organized society or social group, they are all engaged; and he must then, by generalizing these individual attitudes of that organized society or social group itself, as a whole, act toward different social projects which at any given time it is carrying out, or toward the various larger phases of the general social process which constitutes its life and of which these projects are specific manifestations. This getting of the broad activities of any given social whole or organized society as such within the experiential field of any one of the individuals involved or included in that whole is, in other words, the essential basis and prerequisite of the fullest development of that individual’s self: only in so far as he takes the attitudes of the organized social group to which he belongs toward the organized, co-operative social activity or set of such activities in which that group as such is engaged, does he develop a complete self or possess the sort of complete self he has developed. And on the other hand, the complex co-operative processes and activities and institutional func-tions of organized human society are also possible only in so far as every individual involved in them or belonging to that society can take the general attitudes of all other such individuals with reference to these processes and activities and institutional functions, and to the organized social whole of experiential relations and interactions thereby constituted—and can direct his own behavior accordingly.

It is in the form of the generalized other that the social process influences the behavior of the individuals involved in it and carrying it on, i.e., that the community exercises control over the conduct of its individual members, for it is in this form that the social process or community enters as a determining factor into the individual’s thinking. In abstract thought the individual takes the attitude of the generalized other toward himself, without reference to its
expression in any particular other individuals; and in concrete thought he takes that attitude in so far as it is expressed in the attitudes toward his behavior of those other individuals with whom he is involved in the given social situation or act. But only by taking the attitude of the generalized other toward himself, in one or another of these ways, can he think at all; for only thus can thinking—or the internalized conversation of gestures which constitutes thinking—occur. And only through the taking by individuals of the attitude or attitudes of the generalized other toward themselves is the existence of a universe of discourse, as that system of common or social meanings which thinking presupposes at its context, rendered possible.

The self-conscious human individual, then, takes or assumes the organized social attitudes of the given social group or community (or of some one section thereof) to which he belongs, toward the social problems of various kinds which confront that group or community at any given time, and which arise in connection with the correspondingly different social projects or organized co-operative enterprises in which that group or community as such is engaged; and as an individual participant in these social projects or co-operative enterprises, he governs his own conduct accordingly. In politics, for example, the individual identifies himself with an entire political party and takes the organized attitudes of that entire party toward the rest of the given social community and toward the problems which confront the party within the given social situation; and he consequently reacts or responds in terms of the organized attitudes of the party as a whole. He thus enters into a special set of social relations with all the other individuals who belong to that political party; and in the same way he enters into various other special sets of social relations with various other classes of individuals respectively, the individuals of each of these classes being the other members of some one of the particular organized subgroups (determined in socially functional terms) of which he himself is a member within the entire given society or social community. In the most highly developed, organized, and complicated human social communities—those evolved by civilized man—these various socially functional classes or subgroups of individuals to which any given individual belongs (and with the other individual members of which he thus enters into a special set of social relations) are of two kinds. Some of them are concrete social classes or subgroups, such as political parties, clubs, corporations, which are all actually functional social units, in terms of which their individual members are directly related to one another. The others are abstract social classes or subgroups, such as the class of debtors and the class of creditors, in terms of which their individual members are related to one another only more or less indirectly, and which only more or less indirectly function as social units, but which afford or represent unlimited possibilities for the widening and multiplying and enriching of the social relations among all the individual members of the given society as an organized and unified whole. The given individual’s membership in several of these abstract social classes or subgroups makes possible his entrance into definite social relations (however indirect) with an almost infinite number of other individuals who also belong to or are included within one or another of these abstract social classes or subgroups cutting across functional lines of demarcation which divide different human social communities from one another, and including individual members from several (in some cases from all) such communities. Of these abstract social classes or subgroups of human individuals the one which is most inclusive and extensive is, of course, the one defined by the logical universe of discourse (or system of universally significant symbols) determined by the participation and communicative interaction of individuals;
for of all such classes or subgroups, it is the one which claims the largest number of individual members, and which enables the largest conceivable number of human individuals to enter into some sort of social relation, however indirect or abstract it may be, with one another—a relation arising from the universal functioning of gestures as significant symbols in the general human social process of communication.

I have pointed out, then, that there are two general stages in the full development of the self. At the first of these stages, the individual’s self is constituted simply by an organization of the particular attitudes of other individuals toward himself and toward one another in the specific social acts in which he participates with them. But at the second stage in the full development of the individual’s self that self is constituted not only by an organization of these particular individual attitudes, but also by an organization of the social attitudes of the generalized other or the social group as a whole to which he belongs. These social or group attitudes are brought within the individual’s field of direct experience, and are included as elements in the structure or constitution of his self, in the same way that the attitudes of particular other individuals are; and the individual arrives at them, or succeeds in taking them, by means of further organizing, and then generalizing, the attitudes of particular other individuals in terms of their organized social bearings and implications. So the self reaches its full development by organizing these individual attitudes of others into the organized social or group attitudes, and by thus becoming an individual reflection of the general systematic pattern of social or group behavior in which it and the others are all involved—a pattern which enters as a whole into the individual’s experience in terms of these organized group attitudes which, through the mechanism of his central nervous system, he takes toward himself, just as he takes the individual attitudes of others.

The game has a logic, so that such an organization of the self is rendered possible; there is a definite end to be obtained; the actions of the different individuals are all related to each other with reference to that end so that they do not conflict; one is not in conflict with himself in the attitude of another man on the team. If one has the attitude of the person throwing the ball he can also have the response of catching the ball. The two are related so that they further the purpose of the game itself. They are interrelated in a unitary, organic fashion. There is a definite unity, then, which is introduced into the organization of other selves when we reach such a stage as that of the game, as over against the situation of play where there is a simple succession of one role after another, a situation which is, of course, characteristic of the child’s own personality. The child is one thing at one time and another at another, and what he is at one moment does not determine what he is at another. That is both the charm of childhood as well as its inadequacy. You cannot count on the child; you cannot assume that all the things he does are going to determine what he will do at any moment. He is not organized into a whole. The child has no definite character, no definite personality.

The game is then an illustration of the situation out of which an organized personality arises. In so far as the child does take the attitude of the other and allows that attitude of the other to determine the thing he is going to do with reference to a common end, he is becoming an organic member of society. He is taking over the morale of that society and is becoming an essential member of it. He belongs to it in so far as he does allow the attitude of the other that he takes to control his own immediate expression. What is involved here is some sort of an organized process. That which is expressed in terms of the game is, of course, being continually expressed in the social life of the child, but this wider process goes beyond the immediate experience of the child himself.
The importance of the game is that it lies entirely inside of the child’s own experience, and the importance of our modern type of education is that it is brought as far as possible within this realm. The different attitudes that a child assumes are so organized that they exercise a definite control over his response, as the attitudes in a game control his own immediate response. In the game we get an organized other, a generalized other, which is found in the nature of the child itself, and finds its expression in the immediate experience of the child. And it is that organized activity in the child’s own nature controlling the particular response which gives unity, and which builds up his own self.

What goes on in the game goes on in the life of the child all the time. He is continually taking the attitudes of those about him, especially the roles of those who in some sense control him and on whom he depends. He gets the function of the process in an abstract sort of a way at first. It goes over from the play into the game in a real sense. He has to play the game. The morale of the game takes hold of the child more than the larger morale of the whole community. The child passes into the game and the game expresses a social situation in which he can completely enter; its morale may have a greater hold on him than that of the family to which he belongs or the community in which he lives. There are all sorts of social organizations, some of which are fairly lasting, some temporary, into which the child is entering, and he is playing a sort of social game in them. It is a period in which he likes "to belong," and he gets into organizations which come into existence and pass out of existence. He becomes a something which can function in the organized whole, and thus tends to determine himself in his relationship with the group to which he belongs. That process is one which is a striking stage in the development of the child’s morale. It constitutes him a self-conscious member of the community to which he belongs.

Such is the process by which a personality arises. I have spoken of this as a process in which a child takes the role of the other, and said that it takes place essentially through the use of language. Language is predominantly based on the vocal gesture by means of which co-operative activities in a community are carried out. Language in its significant sense is that vocal gesture which tends to arouse in the individual the attitude which it arouses in others, and it is this perfecting of the self by the gesture which mediates the social activities that gives rise to the process of taking the role of the other. The latter phrase is a little unfortunate because it suggests an act that is actually more sophisticated than that which is involved in our own experience. To this degree it does not correctly describe that which I have in mind. We see the process most definitely in a primitive form in those situations where the child’s play takes different roles. Here the very fact that he is ready to pay out money, for instance, arouses the attitude of the person who receives money: the very process is calling out in him the corresponding activities of the other person involved. The individual stimulates himself to the response which he is calling out in the other person, and then acts in some degree in response to that situation. In play the child does definitely act out the role which he himself has aroused in himself. It is that which gives, as I have said, a definite content in the individual which answers to the stimulus that affects him as it affects somebody else. The content of the other that enters into personality is the response in the individual which his gesture calls out in the other.

We may illustrate our basic concept by a reference to the notion of property. If we say "This is my property, I shall control it," that affirmation calls out a certain set of responses which must be the same in any community in which property exists. It involves an organized attitude with reference to property which is common to all the members of the community. One
must have a definite attitude of control of his own property and respect for the property of others. Those attitudes (as organized sets of responses) must be there on the part of all, so that when one says such a thing he calls out in himself the response of the others. He is calling out the response of what I have called a generalized other. That which makes society possible is such common responses, such organized attitudes, with reference to what we term property, the cults of religion, the process of education, and the relations of the family. Of course, the wider the society the more definitely universal these objects must be. In any case there must be a definite set of responses, which we may speak of as abstract, and which can belong to a very large group. Property in itself a very abstract concept. It is that which the individual himself can control and nobody else can control. The attitude is different from that of a dog toward a bone. A dog will fight any other dog trying to take the bone. The dog is not taking the attitude of the other dog. A man who says “This is my property” is taking an attitude of the other person. The man is appealing to his rights because he is able to take the attitude which everybody else in the group has with reference to property, thus arousing in himself the attitude of others.

What goes to make up the organized self is the organization of the attitudes which are common to the group. A person is a personality because he belongs to a community, because he takes over the institutions of that community into his own conduct. He takes its language as a medium by which he gets his personality, and then through a process of taking the different roles that all the others furnish he comes to get the attitude of the members of the community. Such, in a certain sense, is the structure of a man's personality. There are certain common responses which each individual has toward certain common things, and in so far as those common responses are awakened in the individual when he is affecting other persons he arouses his own self. The structure, then, on which the self is built is this response which is common to all, for one has to be a member of a community to be a self. Such responses are abstract attitudes, but they constitute just what we term a man's character. They give him what we term his principles, the acknowledged attitudes of all members of the community toward what are the values of that community. He is putting himself in the place of the generalized other, which represents the organized responses of all the members of the group. It is that which guides conduct controlled by principles, and a person who has such an organized group of responses is a man whom we say has character, in the moral sense.

It is a structure of attitudes, then, which goes to make up a self, as distinct from a group of habits. We all of us have, for example, certain groups of habits, such as the particular intonations which a person uses in his speech. This is a set of habits of vocal expression which one has but which one does not know about. The sets of habits which we have of that sort mean nothing to us; we do not hear the intonations of our speech that others hear unless we are paying particular attention to them. The habits of emotional expression which belong to our speech are of the same sort. We may know that we have expressed ourselves in a joyous fashion but the detailed process is one which does not come back to our conscious selves. There are whole bundles of such habits which do not enter into a conscious self, but which help to make up what is termed the unconscious self.

After all, what we mean by self-consciousness is an awakening in ourselves of the group of attitudes which we are arousing in others, especially when it is an important set of responses which go to make up the members of the community. It is unfortunate to fuse or mix up consciousness, as we ordinarily use that term, and self-consciousness. Consciousness, as frequently used, simply has reference
to the field of experience, but self-consciousness refers to the ability to call out in ourselves a set of definite responses which belong to the others of the group. Consciousness and self-consciousness are not on the same level. A man alone has, fortunately or unfortunately, access to his own toothache, but that is not what we mean by self-consciousness.

I have so far emphasized what I have called the structures upon which the self is constructed, the framework of the self, as it were. Of course we are not only what is common to all: each one of the selves is different from everyone else; but there has to be such a common structure as I have sketched in order that we may be members of a community at all. We cannot be ourselves unless we are also members in whom there is a community of attitudes which control the attitudes of all. We cannot have rights unless we have common attitudes. That which we have acquired as self-conscious persons makes us such members of society and gives us selves. Selves can only exist in definite relationships to other selves. No hard-and-fast line can be drawn between our own selves and the selves of others, since our own selves exist and enter as such into our experience only in so far as the selves of others exist and enter as such into our experience also. The individual possesses a self only in relation to the selves of the other members of his social group; and the structure of his self expresses or reflects the general behavior pattern of this social group to which he belongs, just as does the structure of the self of every other individual belonging to this social group.

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THE "I" AND THE "ME"

We have discussed at length the social foundations of the self, and hinted that the self does not consist simply in the bare organization of social attitudes. We may now explicitly raise the question as to the nature of the "I" which is aware of the social "me." I do not mean to raise the metaphysical question of how a person can be both "I" and "me," but to ask for the significance of this distinction from the point of view of conduct itself. Where in conduct does the "I" come in as over against the "me"? If one determines what his position is in society and feels himself as having a certain function and privilege, these are all defined with reference to an "I," but the "I" is not a "me" and cannot become a "me." We may have a better self and a worse self, but that again is not the "I" as over against the "me," because they are both selves. We approve of one and disapprove of the other, but when we bring up one or the other they are there for such approval as "me's." The "I" does not get into the limelight; we talk to ourselves, but do not see ourselves. The "I" reacts to the self which arises through the taking of the attitudes of others. Through taking those attitudes we have introduced the "me" and we react to it as an "I."

The simplest way of handling the problem would be in terms of memory. I talk to myself, and I remember what I said and perhaps the emotional content that went with it. The "I" of this moment is present in the "me" of the next moment. There again I cannot turn around quick enough to catch myself. I become a "me" in so far as I remember what I said. The "I" can be given, however, this functional relationship. It is because of the "I" that we say that we are never fully aware of what we are, that we surprise ourselves by our own action. It is as we act that we are aware of ourselves. It is in memory that the "I" is constantly present in experience. We can go back directly a few moments in our experience, and then we are dependent upon memory images for the rest. So that the "I" in memory is there as the spokesman of the self of the second, or minute, or day ago. As given, it is a "me," but it is a "me" which was the "I" at the earlier time. If you ask, then, where directly in your own experience the "I" comes in, the answer is that
it comes in as a historical figure. It is what you were a second ago that is the "I" of the "me." It is another "me" that has to take that rôle. You cannot get the immediate response of the "I" in the process. The "I" is in a certain sense that with which we do identify ourselves. The getting of it into experience constitutes one of the problems of most of our conscious experience; it is not directly given in experience.

The "I" is the response of the organism to the attitudes of the others, the "me" is the organized set of attitudes of others which one himself assumes. The attitudes of the others constitute the organized "me," and then one reacts toward that as an "I." I now wish to examine these concepts in greater detail.

There is neither "I" nor "me" in the conversation of gestures; the whole act is not yet carried out, but the preparation takes place in this field of gesture. Now, in so far as the individual arouses in himself the attitudes of the others, there arises an organized group of responses. And it is due to the individual's ability to take the attitudes of these others in so far as they can be organized that he gets self-consciousness. The taking of all of those organized sets of attitudes gives him his "me"; that is the self he is aware of. He can throw the ball to some other member because of the demand made upon him from other members of the team. That is the self that immediately exists for him in his consciousness. He has their attitudes, knows what they want and what the consequence of any act of his will be, and he has assumed responsibility for the situation. Now, it is the presence of those organized sets of attitudes that constitutes that "me" to which he as an "I" is responding. But what that response will be he does not know and nobody else knows. Perhaps he will make a brilliant play or an error. The response to that situation as it appears in his immediate experience is uncertain, and it is that which constitutes the "I."

The "I" is his action over against that social situation within his own conduct, and it gets into his experience only after he has carried out the act. Then he is aware of it. He had to do such a thing and he did it. He fulfills his duty and he may look with pride at the throw which he made. The "me" arises to do that duty—that is the way in which it arises in his experience. He had in him all the attitudes of others, calling for a certain response; that was the "me" of that situation, and his response is the "I."

I want to call attention particularly to the fact that this response of the "I" is something that is more or less uncertain. The attitudes of others which one assumes as affecting his own conduct constitute the "me," and that is something that is there, but the response to it is as yet not given. When one sits down to think anything out, he has certain data that are there. Suppose that it is a social situation which he has to straighten out. He sees himself from the point of view of one individual or another in the group. These individuals, related all together, give him a certain self. Well, what is he going to do? He does not know and nobody else knows. He can get the situation into his experience because he can assume the attitudes of the various individuals involved in it. He knows how they feel about it by the assumption of their attitudes. He says, in effect, "I have done certain things that seem to commit me to a certain course of conduct." Perhaps if he does so act it will place him in a false position with another group. The "I" as a response to this situation, in contrast to the "me" which is involved in the attitudes which he takes, is uncertain. And when the response takes place, then it appears in the field of experience largely as a memory image.

Our spurious present as such is very short. We do, however, experience passing events; part of the process of the passage of events is directly there in our experience, including some of the past and some of the future. We see a ball falling as it passes, and as it does pass part of the ball is covered and part is being uncovered. We remember where the ball was a
moment ago and we anticipate where it will be beyond what is given in our experience. So of ourselves; we are doing something, but to look back and see what we are doing involves getting memory images. So the “I” really appears experientially as a part of a “me.” But on the basis of this experience we distinguish that individual who is doing something from the “me” who puts the problem up to him. The response enters into his experience only when it takes place. If he says he knows what he is going to do, even there he may be mistaken. He starts out to do something and something happens to interfere. The resulting action is always a little different from anything which he could anticipate. This is true even if he is simply carrying out the process of walking. The very taking of his expected steps puts him in a certain situation which has a slightly different aspect from what is expected, which is in a certain sense novel. That movement into the future is the step, so to speak, of the ego, of the “I.” It is something that is not given in the “me.”

Take the situation of a scientist solving a problem, where he has certain data which call for certain responses. Some of this set of data call for his applying such and such a law, while others call for another law. Data are there with their implications. He knows what such and such coloration means, and when he has these data before him they stand for certain responses on his part; but now they are in conflict with each other. It he makes one response he cannot make another. What he is going to do he does not know, nor does anybody else. The action of the self is in response to these conflicting sets of data in the form of a problem, with conflicting demands upon him as a scientist. He has to look at it in different ways. That action of the “I” is something the nature of which we cannot tell in advance.

The “I,” then, in this relation of the “I” and the “me,” is something that is, so to speak, responding to a social situation which is within the experience of the individual. It is the answer which the individual makes to the attitude which others take toward him when he assumes an attitude toward them. Now, the attitudes he is taking toward them are present in his own experience, but his response to them will contain a novel element. The “I” gives the sense of freedom, of initiative. The situation is there for us to act in a self-conscious fashion. We are aware of ourselves, and of what the situation is, but exactly how we will act never gets into experience until after the action takes place.

Such is the basis for the fact that the “I” does not appear in the same sense in experience as does the “me.” The “me” represents a definite organization of the community there in our own attitudes, and calling for a response, but the response that takes place is something that just happens. There is no certainty in regard to it. There is a moral necessity but no mechanical necessity for the act. When it does take place then we find what has been done. The above account gives us, I think, the relative position of the “I” and “me” in the situation, and the grounds for the separation of the two in behavior. The two are separated in the process but they belong together in the sense of being parts of a whole. They are separated and yet they belong together. The separation of the “I” and the “me” is not fictitious. They are not identical, for, as I have said, the “I” is something that is never entirely calculable. The “me” does call for a certain sort of an “I” in so far as we meet the obligations that are given in conduct itself, but the “I” is always something different from what the situation itself calls for. So there is always that distinction, if you like, between the “I” and the “me.” The “I” both calls out the “me” and responds to it. Taken together they constitute a personality as it appears in social experience. The self is essentially a social process going on with these two distinguishable phases. If it did not have these two phases there
could not be conscious responsibility, and there would be nothing novel in experience.

THE "I" AND THE "ME" AS PHASES OF THE SELF

We come now to the position of the self-conscious self or mind in the community. Such a self finds its expression in self-assertion, or in the devotion of itself to the cause of the community. The self appears as a new type of individual in the social whole. There is a new social whole because of the appearance of the type of individual mind I have described, and because of the self with its own assertion of itself of its own identification with the community. The self is the important phase in the development because it is in the possibility of the importation of this social attitude into the responses of the whole community that such a society could arise. The change that takes place through this importation of the conversations of gestures into the conduct of the individual is one that takes place in the experience of all of the component individuals.

These, of course, are not the only changes that take place in the community. In speech definite changes take place that nobody is aware of at all. It requires the investigation of scientists to discover that such processes have taken place. This is also true of other phases of human organization. They change, we say, unconsciously, as is illustrated in such a study of the myth as Wundt has carried out in his Völkerpsychologie. The myth carries an account of the way in which organization has taken place while largely without any conscious direction—and that sort of change is going on all the time. Take a person's attitude toward a new fashion. It may at first be one of objection. After a while he gets to the point of thinking of himself in this changed fashion, noticing the clothes in the window and seeing himself in them. The change has taken place in him without his being aware of it. There is, then, a process by means of which the individual in interaction with others inevitably becomes like others in doing the same thing, without that process appearing in what we term consciousness. We become conscious of the process when we do definitely take the attitude of the others, and this situation must be distinguished from the previous one. Perhaps one says that he does not care to dress in a certain fashion, but prefers to be different; then he is taking the attitude of others toward himself into his own conduct. When an ant from another nest is introduced into the nest of other forms, these turn on it and tear it to pieces. The attitude in the human community may be that of the individual himself, refusing to submit himself because he does take that common attitude. The ant case is an entirely external affair, but in the human individual it is a matter of taking the attitudes of the others and adjusting one's self or fighting it out. It is this recognition of the individual as a self in the process of using his self-consciousness which gives him the attitude of self-assertion or the attitude of devotion to the community. He has become, then, a definite self. In such a case of self-assertion there is an entirely different situation from that of the member of the pack who perhaps dominates it, and may turn savagely on different members of it. There an individual is just acting instinctively, we say, in a certain situation. In the human society we have an individual who not only takes his own attitude but takes the attitude in a certain sense of his subjects; in so far as he is dominating he knows what to expect. When that occurs in the experience of the individual a different response results with different emotional accompaniments, from that in the case of the leader of the pack. In the latter case there is simple anger or hostility, and in the other case there is the experience of the self asserting itself consciously over against other selves, with the sense of power and domination. In general, when the
community reaction has been imported into the individual there is a new value in experience and a new order of response.

We have discussed the self from the point of view of the "I" and the "me," the "me" representing that group of attitudes which stands for others in the community, especially that organized group of responses which we have detailed in discussing the game on the one hand and social institutions on the other. In these situations there is a certain organized group of attitudes which answer to any social act on the part of the individual organism. In any co-operative process, such as the family, the individual calls out a response from the other members of the group. Now, to the extent that those responses can be called out in the individual so that he can answer to them, we have both those contents which go to make up the self, the "other" and the "I." The distinction expresses itself in our experience in what we call the recognition of others and the recognition of ourselves in the others. We cannot realize ourselves except in so far as we can recognize the other in his relationship to us. It is as he takes the attitude of the other that the individual is able to realize himself as a self.

We are referring, of course, to a social situation as distinct from such bare organic responses as reflexes of the organism, some of which we have already discussed, as in the case where a person adjusts himself unconsciously to those about him. In such an experience there is no self-consciousness. One attains self-consciousness only as he takes, or finds himself stimulated to take, the attitude of the other. Then he is in a position of reacting in himself to that attitude of the other. Suppose we find ourselves in an economic situation. It is when we take the attitude of the other in making an offer to us that we can express ourselves in accepting or declining such an offer. That is a different response of the self from a distinctly automatic offering that can take place without self-consciousness. A small boy thrusts an advertising bill into our hand and we take it without any definite consciousness of him or of ourselves. Our thought may be elsewhere but the process still goes on. The same thing is true, of course, in the care of infants. Young children experience that which comes to them, they adjust themselves to it in an immediate fashion, without there being present in their experience a self.

When a self does appear it always involves an experience of another; there could not be an experience of a self simply by itself. The plant or the lower animal reacts to its environment, but there is no experience of a self. When a self does appear in experience it appears over against the other, and we have been delineating the condition under which this other does appear in the experience of the human animal, namely in the presence of that sort of stimulation in the co-operative activity which arouses in the individual himself the same response it arouses in the other. When the response of the other becomes an essential part in the experience or conduct of the individual; when taking the attitude of the other becomes an essential part in his behavior—then the individual appears in his own experience as a self; and until this happens he does not appear as a self.

Rational society, of course, is not limited to any specific set of individuals. Any person who is rational can become a part of it. The attitude of the community toward our own response is imported into ourselves in terms of the meaning of what we are doing. This occurs in its widest extent in universal discourse, in the reply which the rational world makes to our remark. The meaning is as universal as the community; it is necessarily involved in the rational character of that community; it is the response that the world made up out of rational beings inevitably makes to our own statement. We both get the object and ourselves into experience in terms of such a process; the other appears in our own experience in so far as we do take such an organized and generalized attitude.
If one meets a person on the street whom he fails to recognize, one’s reaction toward him is that toward any other who is a member of the same community. He is the other, the organized, generalized other, if you like. One takes his attitude over against one’s self. If he turns in one direction one is to go in another direction. One has his response as an attitude within himself. It is having that attitude within himself that makes it possible for one to be a self. That involves something beyond the mere turning to the right, as we say, instinctively, without self-consciousness. To have self-consciousness one must have the attitude of the other in one’s own organism as controlling the thing that he is going to do. What appears in the immediate experience of one’s self in taking that attitude is what we term the “me.” It is that self which is able to maintain itself in the community, that is recognized in the community in so far as it recognizes the others. Such is the phase of the self which I have referred to as that of the “me.”

Over against the “me” is the “I.” The individual not only has rights, but he has duties; he is not only a citizen, a member of the community, but he is one who reacts to this community and in his reaction to it, as we have seen in the conversation of gestures, changes it. The “I” is the response of the individual to the attitude of the community as this appears in his own experience. His response to that organized attitude in turn changes it. As we have pointed out, this is a change which is not present in his own experience until after it takes place. The “I” appears in our experience in memory. It is only after we have acted that we know what we have done; it is only after we have spoken that we know what we have said. The adjustment to that organized world which is present in our own nature is one that represents the “me” and is constantly there. But if the response to it is a response which is of the nature of the conversation of gestures, if it creates a situation which is in some sense novel, if one puts up his side of the case, asserts himself over against others and insists that they take a different attitude toward himself, then there is something important occurring that is not previously present in experience.

The general conditions under which one is going to act may be present in one’s experience, but he is as ignorant of just how he is going to respond as is the scientist of the particular hypothesis he will evolve out of the consideration of a problem. Such and such things are happening that are contrary to the theory that has been held. How are they to be explained? Take the discovery that a gram of radium would keep a pot of water boiling, and seemingly lead to no expenditure of energy. Here something is happening that runs contrary to the theory of physics up to the conception of radium activity. The scientist who has these facts before him has to pick out some explanation. He suggests that the radium atom is breaking down, and is consequently setting free energy. On the previous theory an atom was a permanent affair out of which one could not get energy. But now if it is assumed that the atom itself is a system involving an interrelationship of energies, then the breaking down of such a system sets free what is relatively an enormous amount of energy. The point I am making is that the idea of the scientist comes to him, it is not as yet there in his own mind. His mind, rather, is the process of the appearance of that idea. A person asserting his rights on a certain occasion has rehearsed the situation in his own mind; he has reacted toward the community and when the situation arises he arouses himself and says something already in his mind. But when he said it to himself in the first place he did not know what he was going to say. He then said something that was novel to himself, just as the scientist’s hypothesis is a novelty when it flashes upon him.

Such a novel reply to the social situation involved in the organized set of attitudes constitutes the “I” as over against the “me.” The
"me" is a conventional, habitual individual. It is always there. It has to have those habits, those responses which everybody has; otherwise the individual could not be a member of the community. But an individual is constantly reacting to such an organized community in the way of expressing himself, not necessarily asserting himself in the offensive sense but expressing himself, being himself in such a cooperative process as belongs to any community. The attitudes involved are gathered from the group, but the individual in whom they are organized has the opportunity of giving them an expression which perhaps has never taken place before.

This brings out the general question as to whether anything novel can appear. Practically, of course, the novel is constantly happening and the recognition of this gets its expression in more general terms in the concept of emergence. Emergence involves a reorganization, but the reorganization brings in something that was not there before. The first time oxygen and hydrogen come together, water appears. Now water is a combination of hydrogen and oxygen, but water was not there before in the separate elements. The conception of emergence is a concept which recent philosophy has made much of. If you look at the world simply from the point of view of a mathematical equation in which there is absolute equality of the different sides, then, of course, there is no novelty. The world is simply a satisfaction of that equation. Put in any values for X and Y and the same equation holds. The equations do hold, it is true, but in their holding something else in fact arises that was not there before. For instance, there is a group of individuals that have to work together. In a society there must be a set of common organized habits of response found in all, but the way in which individuals act under specific circumstances gives rise to all of the individual differences which characterize the different persons. The fact that they have to act in a certain common fashion does not deprive them of originality. The common language is there, but a different use of it is made in every new contact between persons; the element of novelty in the reconstruction takes place through the reaction of the individuals to the group to which they belong. That reconstruction is no more given in advance than is the particular hypothesis which the scientist brings forward given in the statement of the problem. Now, it is that reaction of the individual to the organized "me," the "me" that is in a certain sense simply a member of the community, which represents the "I" in the experience of the self.

The relative values of the "me" and the "I" depend very much on the situation. If one is maintaining his property in the community, it is of primary importance that he is a member of that community, for it is his taking of the attitude of the others that guarantees to him the recognition of his own rights. To be a "me" under those circumstances is the important thing. It gives him his position, gives him the dignity of being a member in the community, it is the source of his emotional response to the values that belong to him as a member of the community. It is the basis for his entering into the experience of others.

At times it is the response of the ego or "I" to a situation, the way in which one expresses himself, that brings to one a feeling of prime importance. One now asserts himself against a certain situation, and the emphasis is on the response. The demand is freedom from conventions, from given laws. Of course, such a situation is only possible where the individual appeals, so to speak, from a narrow and restricted community to a larger one, that is, larger in the logical sense of having rights which are not so restricted. One appeals from fixed conventions which no longer have any meaning to a community in which the rights shall be publicly recognized, and one appeals to others on the assumption that there is a group of organized others that answer to one's
own appeal—even if the appeal be made to posterity. In that case there is the attitude of the "I" as over against the "me."

Both aspects of the "I" and "me" are essential to the self in its full expression. One must take the attitude of the others in a group in order to belong to a community; he has to employ that outer social world taken within himself in order to carry on thought. It is through his relationship to others in that community, because of the rational social processes that obtain in that community, that he has been as a citizen. On the other hand, the individual is constantly reacting to the social attitudes, and changing in this co-operative process the very community to which he belongs. Those changes may be humble and trivial ones. One may not have anything to say, although he takes a long time to say it. And yet a certain amount of adjustment and re-adjustment takes place. We speak of a person as a conventional individual; his ideas are exactly the same as those of his neighbors; he is hardly more than a "me" under the circumstances; his adjustments are only the slight adjustments that take place, as we say, unconsciously. Over against that there is the person who has a definite personality, who replies to the organized attitude in a way which makes a significant difference. With such a person it is the "I" that is the more important phase of the experience. Those two constantly appearing phases are the important phases in the self.