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CHAPTER TWO

Five Features of Reality

REALITY AS A REFLEXIVE ACTIVITY

When the Azande of Africa are faced with important decisions, decisions about where to build their houses, or whom to marry, or whether the sick will live, for example, they consult an oracle. They prepare for these consultations by following a strictly prescribed ritual. First a substance is gathered from the bark of a certain type of tree. Then this substance is prepared in a special way during a seancelike ceremony. The Azande then pose the question in a form that permits a simple yes or no answer, and feeds the substance to a small chicken. The Azande decide beforehand whether the death of the chicken will signal an affirmative or negative response, and so they always receive an unequivocal answer to their questions.

For monumental decisions, the Azande add a second step. They feed the substance to a second chicken, asking the same question but reversing the import of the chicken's death. If in the first consultation sparing the chicken's life meant the oracle had said yes, in the second reading the oracle must now kill the chicken to once more reply in the affirmative and be consistent with its first response.

Our Western scientific knowledge tells us that the tree bark used by the Azande contains a poisonous substance that kills some chickens. The Azande have no knowledge of the tree's poisonous qualities. They do not believe the tree plays a part in the oracular ceremony. The ritual that comes between the gathering of the bark and the administration of the substance to a fowl transforms the tree into an oracle. The bark is but a vessel for the oracle to enter. As the ritual is completed the oracle takes possession of the substance. The fact that it was once a part of a tree is irrelevant. Chickens then live or die, not because of the properties of the tree, but because the oracle "hears like a person and settles cases like a king" (Evans-Pritchard, 1937:321).

The Westerner sees insuperable difficulties in maintaining such beliefs when the oracle contradicts itself. Knowing the oracle's bark is "really" poison, we wonder what happens when, for example, the first and second administration of the oracle produces first a positive and then a negative answer. Or, suppose someone else consults the oracle about the same question, and contradictory answers occur? What if the oracle is contradicted by later events? The house site approved by the oracle, for example, may promptly be flooded; or the wife the oracle selected may die or be a shrew. How is it possible for the Azande to continue to believe in oracles in the face of so many evident contradictions to his faith?

What I have called contradictions are not contradictions for the Azande. They are only contradictions because these events are being viewed from the reality of Western science. Westerners look at oracular practices to determine if in fact there is an oracle. The Azande know that an oracle exists. That is their beginning premise. All that subsequently happens they experience from that beginning assumption.

The Azande belief in oracles is much like the mathematician's belief in certain axioms. Gasking (1955:432) has described such unquestioned and unquestionable axioms as incorrigible propositions:

An incorrigible proposition is one which you would never admit to be false whatever happens: it therefore does not tell you what happens.... The truth of an incorrigible proposition... is compatible with any and every conceivable state of affairs. (For example: whatever is your experience on counting, it is still true that 7 + 5 = 12.)

The incorrigible faith in the oracle is "compatible with any and every conceivable state of affairs." It is not so much a faith about a fact in the world as a faith in the facticity of the world itself. It is the same as the faith many of us have that 7 + 5 always equals 12. (cf Polanyi, 1958:190-193; 257-261).

Just as Gasking suggests we explain away empirical experiences that deny this mathematical truth, the Azande too have available to them what Evans-Pritchard (1937:330) calls "secondary elaborations of belief." They explain the failure of the oracle by retaining the unquestioned absolute reality of oracles. When events occurred that revealed the inadequacy of the mystical faith in oracles, Evans-Pritchard tried to make the Azande understand these failures as he did. They only laughed, or met his arguments:

sometimes by point-blank assertions, sometimes by one of the evasive secondary elaborations of belief . . . sometimes by polite pity, but always by an entanglement of linguistic obstacles, for one cannot well express in its language objections not formulated by a culture (Ibid.:319).

Evans-Pritchard (Ibid.:319-320) goes on to write:

Let the reader consider any argument that would utterly demolish all Zande claims for the power of the oracle. If it were translated into Zande modes of thought it would serve to support their entire structure of belief. For their mystical notions are eminently coherent, being interrelated by a network of logical ties, and are so ordered that they never too crudely contradict sensory experience, but, instead, experience seems to justify them. The Zande is immersed in a sea of mystical notions, and if he speaks about his poison oracle he must speak in a mystical idiom. (italics mine.)

Seeming contradictions are explained away by saying such things as a taboo must have been breached, or that sorcerers, witches, ghosts, or gods must have intervened. These "mystical" notions reaffirm the reality of a world in which oracles are a basic feature. Failures do not challenge the oracle. They are elaborated in such a way that they provide evidence for the constant success of oracles. Beginning with the incorrigible belief in oracles, all events *reflexively* become evidence for that belief.¹

The mathematician, as Gasking suggests, uses a similar process;

But it does lay it down, so to speak, that if on counting 7 ± 5 you do get 11, you are to describe what has happened in some such way as this: Either "I have made a mistake in my counting" or "Someone has played a practical joke and abstracted one of the objects when I was not looking" or "Two of the objects have coalesced" or "One of the objects has disappeared," etc. (Gasking, 1955; quoted in Pollner, 1973:15-16).

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Consider the analogous case of a Western scientist using chloroform to asphyxiate butterflies. The incorrigible idiom called chemistry tells the scientist, among other things, that substances have certain constant properties. Chloroform of a certain volume and mix is capable of killing butterflies. One evening the scientist administers the chloroform as usual, and is dismayed to see the animal continue to flutter about.

Here is a contradiction of the scientist's reality, just as oracle use sometimes produces contradictions. Like the Azande, scientists have many secondary elaborations of belief they can bring to bear on such occurrences, short of rejecting the Western causal belief. Instead of rejecting chemistry they can explain the poison's failure by such things as "faulty manufacturing," "mislabeling," "sabotage," or "practical joke." Whatever the conclusion, it would continue to reaffirm the causal premise of science. This reaffirmation reflexively supports the reality that produced the poison's unexpected failure in the first place.

The use of contradictions to reaffirm incorrigible propositions can be observed in other branches of science. In the Ptolemaic system of astronomy, the sun was seen as a planet of the earth. When astronomers looked at the sun, they saw it as an orb circling the earth. When the Copernican system arose as an alternative to this view, it offered little new empirical data. Instead, it described the old "facts" in a different way. A shift of vision was required for people to see the sun as a star, not a planet of the earth.

Seeing the sun as a star and seeing it as a planet circling the earth are merely alternatives. There is no a priori warrant for believing that either empirical determination is necessarily superior to the other.

How is a choice between equally compelling empirical determinations made? The convert to the Copernican system could have said: "I used to see a planet, but now I see a star" (cf. Kuhn, 1970;115). But to talk that way is to allow the belief that an object can be both a star and a planet at the same time. Such a belief is not allowed in Western science. So, instead, the Copernican concludes that the sun was a star all along. By so concluding, the astronomer exhibits an incorrigible proposition of Western thought, the object constancy assumption.² This is the belief that objects remain the same over time, across viewings from different positions and people. When presented with seemingly contradictory empirical determinations, the convert to Copernicanism does not consider that the sun changed through time. Instead he says: "I once took the sun to be a planet, but I was mistaken." The "discovery"

of the sun as a star does not challenge the object constancy belief any more than an oracular "failure" challenges the ultimate reality of Azande belief.

The reaffirmation of incorrigible propositions is not limited to mystical and scientific ways of knowing. This reflexive work operates in commonsense reasoning as well. Each time you search for an object you knew was "right there" the same reflexive process is operating. Say, for example, you find a missing pen in a place you know you searched before. Although the evidence indicates that the pen was first absent and then present, that conclusion is not reached. To do so would challenge the incorrigibility of the object constancy belief. Instead, secondary elaborations—"I must have overlooked it," "I must not have looked there"—are invoked to retain the integrity of the object constancy proposition.

Without an object constancy assumption, there would be no problems about alternative determinations. But, with this assumption as an incorrigible proposition, the person faced with alternative seeings must choose one and only one as real. In choosing one, the other is automatically revealed as false. The falsehood of the rejected alternative may be explained in various ways. It may be due to a defective sensory apparatus, or a cognitive bias, or idiosyncratic psychological dynamics. We explain the inconstancy of the experienced object by saying that inconstancy is a product of the experiencing, not a feature of the object itself.³

Once an alternative seeing is explained away, the accepted explanation provides evidence for the object constancy assumption that made the explanation necessary in the first place. By demanding that we dismiss one of two equally valid empirical determinations, the object constancy assumption leads to a body of work that validates that assumption. The work then justifies itself afterward, in the world it has created. This self-preservative reflexive process is common to oracular, scientific, and commonsense reasoning.

So far I have approached the reflexive feature of realities as if it were a form of reasoning. But reflexivity is not only a facet of reasoning. It is a recurrent fact of everyday social life. For example, talk itself is reflexive (cf. Garfinkel, 1967a; Cicourel, 1973a). An utterance not only delivers some particular information, it also creates a world in which information itself can appear.

Zimmerman (1973:25) provides a means for understanding the reflex-

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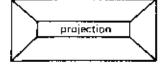
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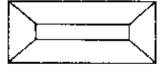
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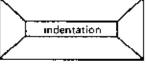
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ivity of talk at the level of a single word. He presents three identical shapes:







The first and third differ from the second: they each contain single words. These words interact with the box in which they appear so as to change the nature of that box. In so doing, they reflexively illumine themselves. For example, the word "projection," appearing in some other setting, would not mean what it does here. For me it means that I am to see the back panel and the word "projection" as illustrative of a projection. The word "projection" does not merely appear in the scene reporting on that scene. It creates the scene in which it appears as a reasonable object.

Similarly, the word "indentation" not only takes its meaning from the context in which it appears, it reflexively creates that very context. It creates a reality in which it may stand as a part of that reality.

These examples only hint at the reflexivity of talk. [Escher's "Drawing Hands" (see frontispiece) provides another visual intimation of reflexivity.] Actual conversations are more complex than single words. The social context in which talk occurs, while analogous to one of these static boxes, is enormously ambiguous and potentially infinitely referential. Nonetheless, conversation operates like the printed "projection" and "indentation." An analysis of greetings can be used to show how talk partially constitutes the context and then comes to be seen as independent of it.4

To say "hello" both creates and sustains a world in which persons acknowledge that (1) they sometimes can see one another; (2) a world in which it is possible for persons to signal to each other, and (3) expect to be signaled back to, by (4) some others but not all of them. This is a partial and only illustrative list of some of the things a greeting accomplishes. Without the superstitious use of greetings, no world in which greetings are possible "objects" would arise. A greeting creates "room" for itself. But once such verbal behaviors are regularly done, a world is built up that can take their use for granted (cf. Sacks, Schegloff, and Jefferson, 1974).

When we say "hello" and the other replies with the expected counter greeting, the reflexive work of our initial utterance is masked. If the

other scowls and walks on, then we are reminded that we were attempting to create a scene of greetings and that we failed. Rather than treat this as evidence that greetings are not "real," however, the rejected greeter ordinarily turns it into an occasion for affirming the reality of greetings. He formulates "secondary elaborations" of belief about greetings. He says, "He didn't hear me," "She is not feeling well," "It doesn't matter anyway."

Reflexivity provides grounds for absolute faith in the validity of knowledge. The Azande takes the truth of the oracle for granted, the scientist assumes the facticity of science, the layman accepts the tenets of common sense. The incorrigible propositions of a reality serve as criteria to judge other ways of knowing. Using his absolute faith in the oracle, the Azande dismisses Evans-Pritchard's Western science contradictions. Evans-Pritchard, steeped in the efficacy of science, dismissed the oracle as superstitious. An absolute faith in the incorrigibility of one's own knowledge enables believers to repel contrary evidence. This suggests that all people are equally superstitious.

REALITY AS A COHERENT BODY OF KNOWLEDGE

The phenomenon of reflexivity is a feature of every reality. It interacts with the coherence, interactional, fragility, and permeability features I describe in the rest of this chapter. These five features are incorrigible propositions of the reality of ethnomethodology. They appear as facts of the external world due to the ethnomethodologist's unquestioned assumption that they constitute the world. In other words, these features themselves exhibit reflexivity.

This reflexive loop constitutes the interior structure of ethnomethodology. This will become clearer as I describe the second feature of realities, their exhibition of a coherent body of knowledge. To illustrate this feature I will extrapolate from the work of Zimmerman and Wieder (n.d.), who investigated the life of a number of self-named "freaks," frequent drug users within America's counterculture. Both freaks and their academic ethnographers (e.g., Reich, 1970; Roszack, 1969) describe freaks as radical opponents of the straight culture from which they sprang. As Zimmerman and Wieder (n.d.; 103) write:

From the standpoint of the "straight" members of society, freaks are deliberately irrational. . . . they disavow an interest in efficiency, making long-

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elibongrange plans, and concerns about costs of property (etc.) which are valued by the straight members of American society and are understood by them as indicators of rationality.

On first appearance, here is a reality that seems anarchical. Nonetheless, Zimmerman and Wieder (Ibid: 102–103) found that:

when it comes to those activities most highly valued by freaks, such as taking drugs, making love, and other "cheap thrills," there is an elaborately developed body of lore. Freaks and others use that knowledge of taking drugs, making love, etc., reasonably, deliberately, planfully, projecting various consequences, predicting outcomes, conceiving of the possibilities of action in more or less clear and distinct ways, and choosing between two or more means of reaching the same end.

The most vivid illustration that freaks use a coherent body of knowledge comes from Zimmerman's and Wieder's discoveries about the place of drugs in the everyday freak life. At first glance such drug use appears irrational. Yet, among freaks, taking drugs "is something as ordinary and unremarkable as their parents regard taking or offering a cup of coffee" (Ibid:57). Freak behavior is not a function of the freaks' ignorance of chemical and medical "facts" about drugs. The freaks studied knew chemical and medical facts well. They organized these facts into a different, yet coherent corpus of knowledge.

One of the team's research assistants, Peter Suchek, was able to systematize the freaks' knowledge of drugs into a taxonomic schemata (Table 2).

What the freak calls "dope," the chemist calls "psychotropic drugs." Within the family of dope, freaks distinguish "mind-expanding" and "body" dope. Freaks further subdivide each of these species. In addition, freaks share a common body of knowledge informing them of the practicalities surrounding the use of each type of dope. All knowledge of dope use is grounded in the incorrigible proposition that dope is to be used. One must, of course, know how to use it.

Zimmerman and Wieder (Ibid.: 118) found the following knowledge about "psychedelic mind-expanding dope" to be common among freaks:

The tolk pharmacology of psychedelic drugs may be characterized as a method whereby drug users rationally assess choices among kinds of drugs, choices among instances of the same kind of drug, the choice to ingest or not, the time of the act of ingestion relative to the state of one's physiolo-

Table 2 The folk pharmacology for dope (after Zimmerman and Wieder, n.d.: 107)

Types of Dope	Subcategories		
Mind expanding dope	(Untitled)		
	"grass" (marijuana)		
	"hash" (hashish)		
	"LSD" or "acid" (lysergic acid)		
	Psychedelics		
	Mescaline		
	synthetic		
	organic		
	natural, peyote		
	Psilocybin		
	synthetic		
	organic.		
	natural, mushrooms		
	'DMT''		
	miscellaneous (e.g., Angel's Dust)		
Body dope	"speed" (amphetamines)		
body dops.	"downers" (barbiturates)		
	"tranks" (tranquilizers)		
	"coke" (cocaine)		
	"shit" (heroin)		

gy and relative to the state of one's psyche, the timing relative to social and practical demands, the appropriateness of the setting for having a psychedelic experience, the size of the dose, and the effectiveness and risk of mixing drugs.

Freaks share similar knowledge for the rest of the taxonomy. Being a freak means living within the auspices of such knowledge and using it according to a plan, as the chemist uses his. Both the freaks' and the scientists' realities are concerned with "the facts." Though the facts differ, each reality reflexively proves its facts as absolute.

Consider how the freak assembles the knowledge he uses. He is not loath to borrow from the discoveries of science. But before accepting what the scientist says, he first tests scientific "facts" against the auspices of his own incorrigible propositions. He does not use the scientists'

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Scientific drug researchers frequently attend to the experiences of freaks in a comparable way. They incorporate the facts that freaks report about dope into their coherent idiom. The two then are like independent teams of investigators working on the same phenomenon with different purposes. They are like artists and botanists who share a common interest in the vegetable kingdom, but who employ different incorrigibles.

The freak's knowledge, like all knowledge, is sustained through reflexive interactional work. For example, the knowledge contained in the drug taxonomy (Table 2) sometimes "fails," that is, it produces not a "high" but a "bummer." The incorrigible propositions of freak pharmacology are not then questioned. Instead, these propositions are invoked to explain the bummer's occurrence. "For example," Zimmerman and Wieder (Ibid.: 118) write:

a 'bad trip' may be explained in such terms as the following: it was a bad time and place to drop; my head wasn't ready for it: or it was bad acid or mescaline, meaning that it was cut with something impure or that it was some other drug altogether.

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The reflexive use of the freak taxonomy recalls my previous discussion of the Azande. When the oracle seemed to contradict itself, the contradiction became but one more occasion for proving the oracular way of knowing. The reality of oracles is appealed to in explaining the failure of the oracle, just as the reality of freak pharmacology is used to explain a bad trip. It would be as futile for a chemist to explain the bad trip scientifically to a freak as it was for Evans-Pritchard to try to convince the Azande that failures of the oracle demonstrated their unreality.

The coherence of knowledge is a reflexive consequence of the researcher's attention. Zimmerman and Wieder, in the best social science tradition, employed many methods to construct the freak's taxonomy. Freaks were interviewed by sociology graduate students and by their peers. These interviewers provided accounts of their own drug experiences as well. Additional freaks not acquainted with the purposes of the research were paid to keep personal diaries of their day-to-day experiences. Zimmerman and Wieder used a portion of this massive data

to construct the freak taxonomy, then tested its validity against further

portions of the data.

Such systematizations are always the researcher's construction (Wallace, 1972; see Chapter 8 below.) To claim that any reality, including the researcher's own, exhibits a coherent body of knowledge is but to claim that coherence can be found upon analysis. The coherence located in a reality is found there by the ethnomethodologist's interactional work. The coherence feature, like all features of realities, operates as an incorrigible proposition, reflexively sustained.

Consider the analogous work of linguists (e.g., Chomsky, 1965). Within language-using communities, linguists discover the "rules of grammar." Although the linguist empirically establishes these grammatical rules, speaker-hearers of that language cannot list them. Rules can be located in their talk, upon analysis, but language users cannot describe

them.

Similarly, freaks could not supply the taxonomy Zimmerman and Wieder claim they "really" know, It was found upon analysis. It is an

imposition of the researcher's logic upon the freak's logic.

Castaneda's (1968, 1971) attempts to explain the reality of Yaqui sorcery further illustrates the reflexity of analysis. In his initial report, The Teachings of Don Juan, Castaneda (1968) begins with a detailed ethnography of his experiences of his encounter with a Yaqui sorcerer, Don Juan. In this reality it is common for time to stop, for men to turn into animals and animals into men, for animals and men to converse with one another, and for great distances to be covered while the body remains still.

In the final section of his report, Castaneda systematizes his experiences with the sorcerer. He presents a coherent body of knowledge undergirding Don Juan's teachings. Thus Castaneda, like Zimmerman and Wieder, organizes a "nonordinary" reality into a coherent system of knowledge.

In a second book Castaneda describes Don Juan's reaction to his systematization of a peyote session, a "mitote." Castaneda told Don Juan he had discovered that mitotes are a "result of a subtle and complex system of cueing." He writes (1971:37-38):

It took me close to two hours to read and explain to Don Juan the scheme I had constructed. I ended by begging him to rell me in his own words what were the exact procedures for reaching agreement.

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ie scheme. wn words When I had finished he frowned. I thought he must have found my explanation challenging; he appeared to be involved in deep deliberation. After a reasonable silence I asked him what he thought about my idea.

My question made him suddenly turn his frown into a smile and then into roaring laughter. I tried to laugh too and asked nervously what was so funny.

"You're deranged!" he exclaimed, "Why should anyone be bothered with cueing at such an important time as a mitote? Do you think one ever fools around with Mescalito?".

I thought for a moment that he was being evasive: he was not really answering my question.

"Why should anyone cue?" Don Juan asked stubbornly, "You have been in mitotes. You should know that no one told you how to feel, or what to do; no one except Mescalito himself."

I insisted that such an explanation was not possible and begged him again to tell me how the agreement was reached.

"I know why you have come," Don Juan said in a mysterious tone, "I can't help you in your endeavor because there is no system of cueing."

"But how can all those persons agree about Mescalito's presence?"

"They agree because they see," Don Juan said dramatically, and then added casually, "Why don't you attend another mitote and see for yourself?"

Don Juan finds Castaneda's account ridiculous. This rejection is not evidence that Castaneda's attempt at systematization is incorrect. It indicates that the investigator reflexively organizes the realities he investigates. All realities may upon analysis exhibit a coherent system of knowledge, but knowledge of this coherence is not necessarily part of the awareness of its members.

Features emerging "upon analysis" is a particular instance of reflexivity. These features exist only within the reflexive work of those researchers who make them exist. This does not deny their reality. There is no need to pursue the chimera of a presuppositionless inquiry. Because all realities are ultimately superstitious, the reflexive location of reflexivity is not a problem within ethnomethodological studies. Rather, it provides them with their most intriguing phenomenon.

My discussion of these first two features of realities also shows that any one feature is separate from the other only upon analysis. In my description of reflexivity, I was forced to assume the existence of a coherent body of knowledge. Similarly, in the present discussion I could not speak about the existence of coherent systems of knowledge without

introducing the caveat of "upon analysis," an implicit reference to reflexivity. This situation will continue as I discuss the remaining three features. Though I attempt to keep them separate from one another, I will only be partially successful, since the five are inextricably intertwined. Nevertheless, I will continue to talk of them as five separate features, not as one. I acknowledge that this talk is more heuristic than literal—it provides a ladder with five steps that may be climbed and then thrown away (cf. Wittgenstein, 1921).

REALITY AS INTERACTIONAL ACTIVITY

Realities are also dependent upon ceaseless social interactional work. Wood's study of a mental hospital illustrates the reality of this reality work. He discovered that psychiatric attendants shared a body of knowledge. Wood's (1968:36) analysis of the attendants' interaction with the patients uncovered labels like: "baby," "child," "epileptic," "mean old man," "alcoholic," "lost soul," "good patient," "depressive," "sociopath." and "nigger." Though borrowed from psychiatry, these terms constitute a corpus of knowledge which reflects the attendants' own practical nursing concerns. These terms can be arranged in a systematic taxonomy (see Table 3). Each is shown to differ from the others according to four parameters of nursing problems.

Table 3 The meaning of the labels (Wood, 1968:45).

		Nursing In			
Psychiatric Attendant Label	work	clean- liness	super- visory	miscel- laneous	frequency x_60
mean old man	yes	yes	yes	yes	2
baby	y:es	yes	yes		20
child	yes	yes	_	yes	4
nigger	yes	_	yes	yes	1
epileptic		yes.	<u> </u>	yes	4
sociopath	yes	—	_	yes	3
depressive	_		_	yes	2
alcoholic	_		yes	<u>.</u>	8
lost soul	yes				12
good patient	_	_	_	_	6

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Wood's study explored how the attendants used this taxonomy to construct meanings for the mental patients' behavior. One explanation of label use is called a "matching procedure." The matching model of labeling patient behavior is essentially a psychological theory. It treats behavior as a private, internal state, not influenced by social dimensions. The matching model assumes the patients' behavior has obvious features. Trained personnel monitor and automatically apply the appropriate label to patients' behavior.

Wood presents five case histories that show that labels are not applied by a simple matching process. They are molded in the day-to-day interaction of the attendants with one another and with the patients. The labeling of patients is a social activity, not a psychological one.

Wood (Ibid.: 51-91) describes the labeling history of patient Jimmy Lee Jackson. Over the course of his three-month hospitalization, Jackson held the same official psychiatric label, that of "psychoneurotic reaction, depressive type." However, the ward attendants saw Jackson within the web of their own practical circumstances. For them, at one time he was a "nigger," at another a "depressive," and at yet another a "sociopath." These seeings reflected a deep change in the meaning Jackson had for the attendants. When he was seen as a "nigger," for example, it meant that the attendants considered he was "lazy, and ... without morals or scruples and . . . that the patient is curning and will attempt to ingratiate himself with the attendants in order to get attention and 'use' them for his own ends" (Ibid.: 52). When Jackson became a depressive type. all these negative attributes were withdrawn. The change in attribution, Wood shows, cannot be explained by a matching procedure. The attendants' social interactional work produced the change, independent of Jackson's behavior. This suggests that realities are fundamentally interactional activities.

One evening Jackson was suffering from a toothache. Unable to secure medical attention, he ran his arm through a window pane in one of the ward's locked doors. He suffered a severe laceration of his forearm which required stitches. When the attendants who were on duty during this episode returned to work the following afternoon, they discovered that the preceding morning shift had decided that Jackson had attempted suicide. Jackson was no longer presented to them as a nigger. The morning shift found that persons who had not even witnessed the event had given it a meaning they themselves had never considered. Nevertheless, the evening shift accepted the validity of this label change.

The label change indexed a far larger change. Jackson's past history on the ward was reinterpreted. He now was accorded different treatment by attendants on all shifts. He was listened to sympathetically, given whatever he requested, and no longer exhorted to do more ward work. All the attendants came to believe that he had always been a depressive and that they had always seen him as such.

A few weeks later Jackson became yet another person, a "sociopath." The attendants no longer accepted that he was capable of a suicide attempt. The new label was once again applied retrospectively. Not only was Jackson believed to be incapable of committing suicide now, he was thought to have always been incapable of it. The attendants agreed that the window-breaking incident had been a "fake" or "con,"—just the sort of thing a sociopath would do. Attendants who had praised Jackson as a hard worker when he was labeled a depressive now pointed to this same work as proof he was a "conniver." Requests for attention and medicine that had been promptly fulfilled for the depressive Jackson were now ignored for the sociopath Jackson, or used as occasions to attack him verbally.

Yet, as Wood describes Jackson, he remained constant despite these changes in attendant behavior. He did the same amount of work and sought the same amount of attention and medicine whether he was labeled a nigger or a depressive or a sociopath. What Jackson was at any time was determined by the reality work of the attendants.

In the final pages of his study, Wood (Ibid.: 137-138) further illustrates the power of interactional work to create an external world:

The evening that he [Jackson] cut his arm, I like the PAs [psychiatric attendants], was overcome by the blood and did not reflect on its "larger" meaning concerning his proper label. The next day, when I heard all of the morning shift PAs refer to his action as a suicide attempt. I too labeled Jackson a "depressive" and the cut arm as a suicide attempt. When the label changed in future weeks I was working as a PA on the ward up to 12 hours a day. It was only two months later when I had left the ward, as I reviewed my notes and my memory, that I recognized the "peculiar" label changes that had occurred. While I was on the ward, it had not seemed strange to think that cutting an arm in a window was a serious attempt to kill oneself. Only as an "outsider" did I come to think that Jackson had "really" stayed the same through his three label changes.

As Wood says, Jackson could never have a meaning apart from some

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social context. Meanings unfold only within an unending sequence of practical actions.⁵

The matching theory of label use assumes a correspondence theory of signs (cf. Garfinkel, 1952:91ff.; Wieder, 1970; Chapter 9 below). This theory of signs has three analytically separate elements: ideas that exist in the head, signs that appear in symbolic representations, and objects and events that appear in the world. Meaning is the relation among these elements. Signs can stand on behalf of the ideas in the head or refer to objects in the world. This theory of signs implies that signs stand in a point-by-point relation to thoughts in one's mind or objects in the world. Meanings are stable across time and space. They are not dependent upon the concrete participants or upon the specific scenes in which they appear.

Wood's study indicates that labels are not applied in accordance with correspondence principles. Instead, labels are indexical expressions. Meanings are situationally determined. They are dependent upon the concrete context in which they appear. The participants' interactional activity structured the indexical meaning of the labels used on the ward. The relationship of the participants to the object, the setting in which events occur, and the circumstances surrounding a definition, determine the meaning of labels and of objects.

The interactional feature indicates that realities do not possess symbols, like so many tools in a box. A reality and its signs are "mutually determinative" (Wieder, 1973:216). Alone, neither expresses sense, Intertwining through the course of indexical interaction, they form a life.

THE FRAGILITY OF REALITIES

Every reality depends upon (1) ceaseless reflexive use of (2) a body of knowledge in (3) interaction. Every reality is also fragile. Suppression of the activities that the first three features describe disrupts the reality. Every reality is equally capable of dissolution. The presence of this fragility feature of realities has been demonstrated by studies called "incongruity procedures" or "breaching experiments."

In one of the simplest of these, Garfinkel used 67 students as "experimenters." These students engaged a total of 253 "subjects" in a game of tick-tack-toe. When the figure necessary for the game was drawn,

the experimenters requested the subject to make the first move. After the subject made his mark, the experimenter took his turn. Rather than simply marking another cell, the experimenter erased the subject's mark and moved it to another cell. Continuing as if this were expected behavior, the experimenter then placed his own mark in one of the now empty cells. The experimenters reported that their action produced extreme bewilderment and confusion in the subjects. The reality of the game, which before the experimenter's move seemed stable and external, suddenly fell apart. For a moment the subjects exhibited an "amnesia for social structure" (Garfinkel, 1963:189).

This fragility feature is even more evident in everyday life, where the rules are not explicit. People interact without listing the rules of conduct. Continued reference is made to this knowledge nonetheless. This referencing is not ordinarily available as long as the reality work continues normally. When the reality is disrupted, the interactional activity structuring the reality becomes visible. This is what occurred in the tick-tack-toe game. A usually unnoticed feature of the game is a "rule" prohibiting erasing an opponent's mark. When this unspoken "rule" is broken, it makes its first public appearance. If we were aware of the fragility of our realities, they would not seem real.

Thus Garfinkel (Ibid: 198) found that when the "incongruity-inducing

procedures" developed in games:

were applied in "real life" situations, it was unnerving to find the scemingly endless variety of events that lent themselves to the production of really nasty surprises. These events ranged from . . . standing very, very close to a person while otherwise maintaining an innocuous conversation, to others . . . like saying "hello" at the termination of a conversation. . . . Both procedures elicited anxiety, indignation, strong feelings on the part of the experimenter and subject alike of humiliation and regret, demands by the subjects for explanations, and so on.

Another of the procedures Garfinkel developed was to send student experimenters into stores and restaurants where they were told to "mistake" customers for salespersons and waiters. The following is a sample of what the experimenters reported about the results of these procedures.

One experimenter went to have lunch at a restaurant near a university. Her host directed her toward a likely subject. She began by saying to him:

not met him personally. If she had, he said, she would not have mistaken him for the maître d'. The host chattered about his long-time friendship with E, while S fidgeted and looked again at his pocket watch, wiped his forchead with a table napkin, and looked at E but avoided meeting her eyes. When the host mentioned that E was studying sociology at UCLA, S suddenly burst into loud laughter, realized that everyone in the room was looking in the direction of our table, abruptly became quiet, and said to E, "You mistook me for the maître d', didn't you?"

- (E). Deliberately, sir.
- (S). Why deliberately?
- (E) You have just been used as the unsuspecting subject in an experiment.
- (S). Diabolic. But clever, I must say [to our host] I haven't been so shaken since — denounced my theory of — in 19—. And the wild thoughts that ran through my mind! Call the receptionist from the lobby, go to the men's room, turn this woman to the first person who comes along. Damn these early diners, there's nobody coming in at this time. Time is standing still, or my watch has stopped. I will talk to ——— about this, make sure it doesn't happen to "somebody." Damn a persistent woman. I'm not her "good man." I'm Dr. ——— and not to be pushed around. This can't be happening. If I do take her to that damned table she wants, I can get away from her, and I'll just take it easy until I can. I remember ---- (hereditary psychopath, wife of one of the "family" of the institution), maybe if I do what this one wants she will not make any more trouble than this. I wonder if she is "ofL" She certainly looks normal. Wonder how you can really tell? (Garfinkel, 1963:224-226).

The breaching experiments were subsequently refined, such that:

the person [subject] could not turn the situation into a play, a joke, an experiment, a deception, and the like . . .; that he have insufficient time to work through a redefinition of his real circumstances; and that he be deprived of consensual support for an alternative definition of social reality (Garlinkel, 1964; in 1967a:58).

This meant that subjects were not allowed to reflexively turn the disruption into a revalidation of their realities. The incorrigible propositions

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distupositions of their social knowledge were not adequate for the present circumstances. They were removed from the supporting interactional activity that they possessed before the breach occurred.

These refinements had the positive consequence of increasing the bewilderment of the subjects, who became more and more like desocialized schizophrenics, persons completely devoid of any social reality. These refinements produced a negative consequence. They were immoral. Once subjects had experienced the fragility, they could not continue taking the stability of realities for granted. No amount of "cooling out" could restore the subject's faith.

But what is too cruel to impose on others can be tried upon oneself. These self-imposed procedures are discussed in Chapter 12.

THE PERMEABILITY OF REALITIES

Because the reflexive use of social knowledge is fragile and interaction dependent, one reality may be altered, and another may be assumed. Cases where a person passes from one reality to another, dramatically different, reality vividly display this permeability feature.

Tobias Schneebaum, a painter who lives periodically in New York, provides an example of a radical shift in realities in his book, *Keep the River on Your Right* (1969). Schneebaum entered the jungles of Peru in 1955 in pursuit of his art. During the trip the book describes, he gradually lost interest in painterly studies. He found himself drawn deeper and deeper into the jungle. Unlike a professional anthropologist, he carried no plans to write about his travels. In fact, the slim volume from which 1 draw the following discussion was not written until 13 years after his return.

He happened upon the Akaramas, a stone age tribe that had never seen a white man. They accepted him quickly, gave him a new name, "Habe," meaning "ignorant one," and began teaching him to be as they were

Schneebaum learned to sleep in "bundles" with the other men, piled on top of one another for warmth and comfort. He learned to hunt and fish with stone age tools. He learned the Akaramas' language and their ritual of telling stories of their hunts and hikes, the telling taking

longer than the doing. He learned to go without clothing, and to touch casually the genitals of his companions in play.

When one of the men in Schneebaum's compartment is dying of dysentery, crying out at his excretions of blood and pain, the "others laugh and he laughs too" (Ibid.: 109). As this man lies among them whimpering and crying in their sleeping pile at night, Schneebaum writes (Ibid.: 129): "Not Michii or Baaldore or Ihuene or Reindude seemed to have him on their minds. It was as if he were not there among us or as if he had already gone to some other forest." When he dies, he is immediately forgotten. Such is the normal perception of death within the Akarama reality. As Schneebaum (Ibid.: 109) describes another incident: "There were two pregnant women whom I noticed one day with flatter bellies and no babies on their backs, but there was no sign of grief, no service..."

Gradually, Schneebaum absorbed even these ways and a new sense of time. At one point he left the Akaramas to visit the mission from which he had embarked. He was startled to find that seven months had passed, not the three or four he had supposed. As he was more and more permeated by the stone age reality, he began to feel that his "own world, whatever, wherever it was, no longer was anywhere in existence" (Ibid.:69). As the sense of his old reality disappears, he says, "My fears were not so much for the future . . . but for my knowledge. I was removing my own reflection" (Ibid.:64–65).

One day, a day like many others, he rises to begin a hunting expedition with his sleeping companions. This day, however, they go much farther than ever before. They paint themselves in a new way and repeat new chants. Finally they reach a strange village. In they swoop, Schneebaum too, shouting their sacred words and killing all the men they can catch, disemboweling and beheading them on the spot. They burn all the huts, kidnap the women and children. They then hike to their own village, without pause, through an entire night. At home, a new dance is begun. The meat of the men they have murdered and brought back with them is cooked. As a new movement of the dance begins, this meat is gleefully catch. Exhausted at last, they stumble together on the ground. Then the last of the meat is put to ceremonious use:

we sat or lay around the fires, eating, moaning the tones of the chant, swaying forward and back, moving from the hip, forward and back. Calm and silence settled over us, all men. Four got up, one picked a heart from the embers, and they walked into the forest. Small groups of others arose,

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selected a piece of meat, and disappeared in other directions. We three were alone until fluene, Baaldore, and Reindude were in front of us, Reindude cupping in his hand the heart from the being we had carried from so far away, the heart of he who had lived in the hut we had entered to kill. We stretched out flat upon the gound, lined up, our shoulders touching. Michii looked up at the moon and showed it to the heart. He bit into it as if it were an apple, taking a large bite, almost half the heart, and chewed down several times, spit into a hand, separated the meat into six sections and placed some into the mouths of each of us. We chewed and swallowed. He did the same with the other half of the heart. He turned Darinimbiak onto his stomach, lifted his hips so that he crouched on all fours. Darinimbiak growled, Mayaarii-ha!, Michii growled, Mayaarii-ha!, bent down to lay himself upon Darinimbiak's back and entered him (fbid.:106–107).

Mass murder, destruction of an entire village, theft of all valuable goods, cannibalism, the ritual eating of the heart before publicly displayed homosexual acts—these are some of the acts Schnecbaum participated in. He could not have done them his first day in the jungle. But after his gradual adoption of the Akarama reality, they had become natural. It would have been as immoral for him to refuse to join his brothers in the raid and its victory celebration as it would be immoral for him to commit these same acts within a Western community. His reality had changed. The moral facts were different.

Schneebaum's experience suggests that even radically different realities can be penetrated.⁶ We would not have this account, however, if the stone age reality had completely obliterated Schneebaum's Western reality. He would still be with the tribe. The more he permeated the Akaramas' reality, the more suspect his old reality became. The more he fell under the spell of the absolutism of his new reality, the more fragile his old reality became. Like the cannibals, Schneebaum says: "My days are days no longer. Time had no thoughts to trouble me, and everything is like nothing and nothing is like everything. For if a day passes, it registers nowhere, and it might be a week, it might be a month. There is no difference" (Ibid::174).

As the vision of his old reality receded, Schneebaum experienced its fragility. He knew he must leave soon, or there would be no reality to return to. He describes his departure:

A time alone, only a few weeks ago, with the jungle alive and vibrant around me, and Michii and Baaldore gone with all the other men to hunt,

I saw within myself too many seeds that would grow a fungus around my brain, encasing it with mold that could penetrate and smooth the convolutions and there I would remain, not he who had travelled and arrived, not the me who had crossed the mountains in a search, but another me living only in ease and pleasure, no longer able to scrawl out words on paper or think beyond a moment. And days later, I took myself up from our hut, and I walked on again alone without a word to any of my friends and family, but left when all again were gone and I walked through my jungle . . . (Ibid.:182).

The Akarama would not miss him. They would not even notice his absence. For them, there were no separate beings. Schneebaum felt their reality obliterating "the me who had crossed the mountains in a search." Schneebaum was attached to this "me," and so he left.

In the previous section, I listed three conditions necessary for successful breaches: There can be no place to escape. There can be no time to escape. There can be no one to provide counter evidence. The same conditions are required to move between realities. That is, as Castaneda's (1968, 1971, 1972) work suggests, in order to permeate realities, one must first have the old reality breached, Castaneda has named this necessity the establishment "of a certainty of a minimal possibility," that another reality actually exists (personal communication). Successful breaches must establish that another reality is available for entry. Thus, as Don Juan attempted to make Castaneda a man of knowledge, he first spent years trying to crack Castaneda's absolute faith in the reality of Western rationalism.

Castaneda's work suggets many relations between the fragility and permeability features. It is not my purpose to explore the relations of the five features in this book. But I want to emphasize that such relations can be supposed to exist.

I relied on the "exotic" case of a person passing from a Western to a stone age reality to display the permeability feature of realities. However, any two subsequent interactional encounters could have been used for this purpose. All such passages are of equal theoretic import. Passages between a movie and freeway driving, between a person's reality before and after psychotherapy, between a "straight" adquiring membership in the reality of drug freaks, or before and after becoming a competent religious heater, are all the same. The differences are "merely" methodological, not theoretical. Studying each passage, I would con-

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centrate on how the reflexive, knowledge, interactional, and fragility features effect the shift.

All realities are permeable. Ethnomethodology is a reality. This book is an attempt to breach the reader's present reality by introducing him to the "certainty of a minimal possibility" that another reality exists.

ON THE CONCEPT OF REALITY

Many ethnomethodologists rely on Schutz's concept of reality (e.g., 1962, 1964, 1966). I review a portion of this work in Chapter 5. My use of "reality" contrasts with Schutz's view. For Schutz (e.g., 1962:208ff.), the reality of everyday life is the *one* paramount reality. Schutz says that this paramount reality consists of a number of presuppositions or assumptions, which include the assumption of a tacit, taken for granted world; an assumed practical interest in that world; and an assumption that the world is intersubjective (e.g., 1962:23). Schutz argues that other realities exist, but that they derive from the paramount reality. For example, he discusses the realities of "scientific theorizing" and of "fantasy." These realities appear when some of the basic assumptions of the paramount reality are temporarily suspended. The paramount reality of everyday life has an elastic quality for Schutz. After excursions into other realities, we snap back into the everyday.

My view of realities is different. I do not wish to call one or another reality paramount. It is my contention that every reality is equally real. No single reality contains more of the truth than any other. From the perspective of Western everyday life, Western everyday life will appear paramount, just as Schutz maintains. But from the perspective of scientific theorizing or dreaming, or meditating, each of these realities will appear just as paramount. Because every reality exhibits the absolutist tendency I mentioned earlier, there is no way to look from the window of one reality at others without seeing yourself. Schutz seems to be a victim of this absolutist prejudice. As a Western man living his life in the Western daily experience, he assumed that this life was the touchstone of all realities.

My concept of reality, then, has more in common with Wittgenstein (1953) than with Schutz. Wittgenstein (e.g., 1953:61, 179) recognizes that human life exhibits an empirical multitude of activities. He calls

these activities language games. Language games are forever being invented and modified and discarded. The fluidity of language activities do not permit rigorous description. Analysts can discover that at any time a number of language games are associated with one another. This association, too, is not amenable to rigorous description. Instead, language games exhibit "family resemblances." One can recognize certain games going together. But one could no more articulate the criteria for this resemblance than one could predict the physical characteristics of some unseen member of a familiar extended family. Wittgenstein (Ibid.: 119, 123) calls a collection of language games bound together by a family resemblance, a form of life. Forms of life resemble what I call "realities." Realities are far more aswarm than Schutz's terms "finite" and "province" suggest. Forms of life are always forms of life forming.8 Realities are always realities becoming.

NOTES

- 1. See Pollner's (1970, 1973) discussions of the reflexive reasoning of the Azande, and Polanyi's (1958:287-294) examination of the same materials. In the Apostolic Church of John Marangue, illness is not bodily malfunction, it is sin. Sin is curable not by medicine, but by confessional healing. When evangelists' attempts to heal thurth members were not accompanied by recovery, Jules-Rosette (1973:167) reports that church members did not lose their faith in the confessional process. They looked to other "causes" of the "failure." They said things like: Other persons must have been implicated in the sin, and untrue confession must have been given. Once again, contradictions that could potentially challenge a basic faith do not, as the basic faith itself is not questioned.
- 2. See Gurwitsch (1966) for a more technical discussion of the object constancy assumption. Later in this chapter and in Chapter 5, I show that the object constancy assumption is not a belief that exists in the head. A body of interactional work is required to achieve a constant world.
- 3. The pen-not pen and planet-star examples are adapted from Pollner (1973). Much of this discussion of reflexivity derives from Pollner's thinking on these matters.
- 4. Riel (1972) illustrates how talk reflexively constitutes the context it then seems to independently reference. Trying to make a certain point, she reports turning away from an inadequate sentence she had written to explore notes and texts again. Forty-five minutes later she wrote the now-perfect sentence, only to discover it was exactly the same sentence she had rejected before.
- 5. Geomel (1968) examines the interactional work that accomplishes external objects in greater detail. He shows that juvenile delinquents and crime rates are constituted by the social activities of law enforcement personnel.
- 6. For an account of a reality shift in the other direction, from the stone age to industrial Western society, see Kroeber's Ishi in Two Worlds (1961). Again the transition was never

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industrial was never total, but this was a result of a political decision on the part of the author's husband. As Ishi's official keeper, he wished to keep him primitive for his own and anthropology's benefit.

- 7. Blum (1970b) has previously explored the importance of Wittgenstein's notion of "form of life" for social science.
- 8. This phrase, like much of this chapter, has been adapted from the unpublished lectures of Pollner. For Pollner's published writings see Zimmerman and Pollner. 1970; and Pollner. 1970, 1973, 1974.